



UCDA

MONTHLY REPORT-SEPTEMBER 2023

Key Highlights



A total of 577,073 60-kilo bags of coffee valued at US\$ 94.39 million were exported in September 2023 at an average price of US\$ 2.73/kilo US the same as August 2023 and US cents 37 higher than US\$ 2.36/kilo in September 2022. This was an increase of 12.76% and 30.38% in quantity and value respectively compared to the same month last year.



Farm-gate prices for Robusta Kiboko averaged UGX 4,000 per kilo; FAQ UGX 7,900 per kilo, Arabica parchment UGX 9,250 per kilo and Drugar UGX 8,250 per kilo.



Coffee exports for the coffee year (2022/23) totaled 6.14 million bags worth US\$ 940.36 million compared to 5.86 million bags worth US\$ 877.66 million in the previous coffee year (2021/22). This represents an increase of 5% and 7% in quantity and value respectively.



80% of the total volume was exported by 10 exporters, out of 52 companies which performed during the month compared to 72% in August 2023.

Bugisu A+ fetched the highest price at US \$ 5.37 per kilo.

1. Coffee exports

Coffee exports in September 2023, amounted to 577,073 60-kilo bags, worth US\$ 94.39 million as shown in Fig 1. This comprised 543,361 bags of Robusta valued at US \$ 88.09 million and 33,712 bags of Arabica valued at US\$ 6.29 million (see Table 1 and Annex 1). This was an increase of 12.76% and 30.38% in quantity and value respectively compared to the same month last year.

By comparing quantity of coffee exported by type in the same month of last Coffee Year (September 2022), Robusta increased by 14.93% and 38.71% in quantity and value respectively, while Arabica exports decreased by 13.53% and 29.20% in quantity and value respectively.

The monthly coffee exports performance was higher than the previous year which was seen in Robusta exports. This was partly on account of a good crop harvest in South-Western region and the prevailing good prices on the global scene which prompted exporters to release their stocks.

Coffee exports for the coffee year (2022/23) totaled 6.14 million bags worth US\$ 940.36 million compared to 5.86 million bags worth US\$ 877.66 million in the previous coffee year (2021/22). This represents an increase of 5% and 7% increase in quantity and value respectively.

Fig 1: Trend of Total Quantity and Value of Coffee exports. October 2022- September 2023

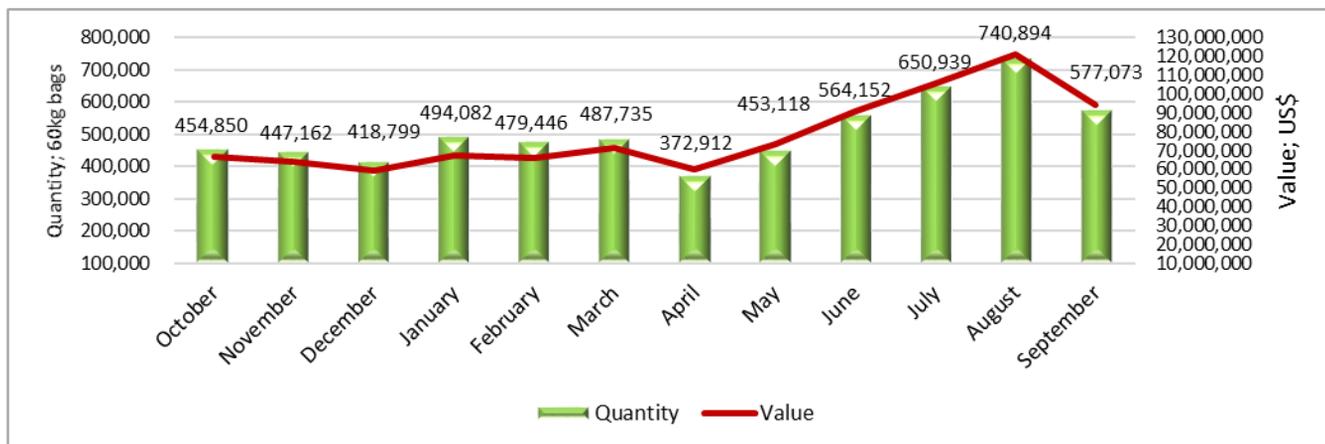


Table1: Comparison of Coffee Exports of September 2021/22 and 2022/23 Coffee Years

| Period/Coffee Type | 2021/22 | | 2022/23 | | %age Change | |
|------------------------|-----------------|-------------------|-----------------|-------------------|----------------|----------------|
| | Qty(60-kg bags) | Value (US \$) | Qty(60-kg bags) | Value (US \$) | Qty | Value |
| September Total | 511,759 | 72,394,773 | 577,073 | 94,385,111 | ↑ 12.76 | ↑ 30.38 |
| Robusta | 472,773 | 63,505,227 | 543,361 | 88,090,937 | ↑ 14.93 | ↑ 38.71 |
| Arabica | 38,986 | 8,889,546 | 33,712 | 6,294,174 | ↓ -13.53 | ↓ -29.20 |

3. Exports by Type and Grade

Table 2 shows coffee exports by type, grade and average realized price for each grade during the month of September 2023. The average export price was US\$ 2.73 per kilo, the same as August 2023. It was 37 US cents higher than in September 2022 (US \$ 2.36/kilo). Robusta exports accounted for 94% of total exports, slightly higher than 93% in August 2023. The average Robusta price was US\$ 2.70 per kilo, 1 cent higher than US\$ 2.69 per kilo the previous month. The highest price was Organic Robusta sold at US\$ 2.94 per kilo, a premium of 14 cents above Conventional Screen 18. It was followed by Washed Robusta sold at US\$ 2.87 per kilo, 7 cents higher than conventional Screen 18.

Table 2: Coffee Exports by Type, Grade & Unit Price in September 2023

| Coffee type | Quantity 60-Kilo Bags | %-age Quantity | Value in US \$ | %-age Value | Unit Price US\$/Kilo |
|-----------------------|-----------------------|----------------|-------------------|---------------|----------------------|
| Total | 577,073 | 100.00 | 94,385,111 | | 2.73 |
| Organic Robusta | 2,620 | 0.48 | 462,081 | 0.52 | 2.94 |
| Washed Robusta | 1,684 | 0.31 | 290,428 | 0.33 | 2.87 |
| Screen 18 Fairtrade | 640 | 0.12 | 102,435 | 0.12 | 2.67 |
| Screen 15 Organic | 720 | 0.13 | 109,144 | 0.12 | 2.53 |
| Screen 15 Fair Trade | 5,240 | 0.96 | 849,490 | 0.96 | 2.70 |
| Screen 18 | 95,378 | 17.55 | 15,995,226 | 18.16 | 2.80 |
| Screen 17 | 51,473 | 9.47 | 8,675,268 | 9.85 | 2.81 |
| Screen 15 | 235,504 | 43.34 | 39,043,600 | 44.32 | 2.76 |
| Screen 14 | 18,124 | 3.34 | 3,103,619 | 3.52 | 2.85 |
| Screen 12 | 80,186 | 14.76 | 12,990,595 | 14.75 | 2.70 |
| BHP 1199 | 31,975 | 5.88 | 3,861,000 | 4.38 | 2.01 |
| Other Robustas | 19,817 | 3.65 | 2,608,053 | 2.96 | 2.19 |
| Total Robustas | 543,361 | 100.00 | 88,090,937 | 100.00 | 2.70 |
| Mt Elgon A+ | 320 | 0.95 | 93,122 | 1.48 | 4.85 |
| Bugisu A+ | 1,440 | 4.27 | 463,965 | 7.37 | 5.37 |
| Bugisu AA | 2,280 | 6.76 | 504,471 | 8.01 | 3.69 |
| Bugisu AB | 640 | 1.90 | 131,548 | 2.09 | 3.43 |
| Bugisu C | 320 | 0.95 | 84,322 | 1.34 | 4.39 |
| Mixed Arabica | 640 | 1.90 | 76,360 | 1.21 | 1.99 |
| Wugar | 3,773 | 11.19 | 824,910 | 13.11 | 3.64 |
| Drugar | 16,079 | 47.70 | 3,133,941 | 49.79 | 3.25 |
| Other Arabicas | 8,220 | 24.38 | 981,534 | 15.59 | 1.99 |
| Total Arabica | 33,712 | 100.00 | 6,294,174 | 100.00 | 3.11 |

3. Individual Exporter Performance

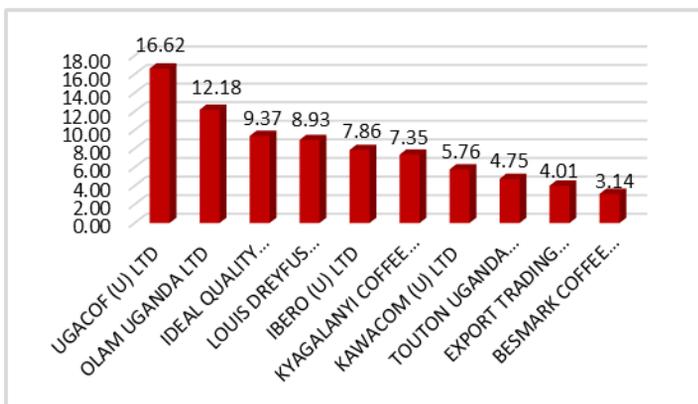
Figure 2 shows the top 10 export companies' performance in the month of September 2023. Ugacof (U) Ltd maintained the highest market share of 16.62% compared to 14.45% in August 2023. It was followed by Olam Uganda Ltd 12.18% (11.32%); Ideal Quality Commodities Ltd 9.37% (9.66%); Louis Dreyfus Company (U) Ltd 8.93% (5.04%), Ibero (U) Ltd 7.86% (5.06%); Kyagalanyi Coffee Ltd 7.35% (9.17%); Kawacom (U)Ltd 5.76% (5.88%); Touton Uganda Limited 4.75% (7.01%); Export Trading Company (U) Ltd 4.01% (2.98%); and Besmark Coffee Company Limited 3.14% (3.01%) *The figures in brackets represent percentage market share held in August 2023.

The top 10 exporters held a market share of 80% higher than 76% the previous month reflecting increasing competition. Changes in exporter positions compared to last month show competition at this level. Out of the 52 exporters who performed, 34 exported Robusta Coffee only while 7 exported Arabica coffee only. **Annex 2** shows a detailed list of exporters' performance in September 2023.

The share of Sustainable/washed coffee to total Robusta exports was 2.01% compared to 0.54% in August 2023.

Arabica fetched an average price of US\$ 3.11 per kilo compared to 3.14 per kilo last month, US cents 3 lower than US\$ 3.14 per kilo realized in August 2023. The highest price was Bugisu A+ sold at US\$ 5.37 per kilo. It was followed by Mt. Elgon A+ sold at US\$ 4.87 per kilo. Drugar was sold at US\$ 3.25 per kilo, 10 cents lower than 3.35 per kilo last month. This price was US cents 44 lower than Bugisu AA. Drugar exports were 48% of total Arabica exports the same as the previous month. The share of sustainable Arabica exports to total Arabica exports was 5.22% compared to 6.64% in August 2023.

Figure 2: Top 10 Exporting Companies by percentage market share



4. Coffee Exports By Destination

The destinations of Uganda's coffee exports during the month of September 2023 are shown in **Fig 3** (details in **Annex 4**). Italy maintained the highest market share with 35.11% compared to 30.27% last month. It was followed by Germany 22.48% (11.00%), Sudan 9.16% (22.11%), India 7.08% (9.59%) and Algeria 4.25% (4.86%). **The figures in brackets represent percentage market share held in August 2023.*

The first 10 major destinations of Uganda coffee took a market share of 91.55% compared to 90.35% last month. Coffee exports to Africa amounted to 104,844 bags, a market share of 18% compared to 225,141 bags (30%) the previous month. African countries that imported Uganda coffee included Sudan, Morocco, Algeria, South Africa, Egypt, and Kenya. Europe remained the main destination for Uganda's coffees with a 70% imports share, higher than 53% in August 2023.

5. Foreign buyers of Uganda Coffee

Annex 4 shows a list of Ugandan coffee foreign buyers in September 2023. The top 10 buyers held a market share of 71% of total exports, higher than 66% the previous month. Sucafina led with a market share of 16.56% compared to 15.00% in August 2023. It was followed by Olam International 13.11% (11.63%); Louis Dreyfus 8.93% (4.59%); Bernhard Rothfos 7.85% (5.19%); Altasheel Import & Export Enterprises 5.09% (3.58%) Touton SA 4.92% (7.33%); Ecom Agro Industrialist 4.53%; (5.22%) GRB 3.31% (1.54%) Volcafe 3.16% (4.60%); Koninklijke Douwe 3.06% (2.08%) Note: *The figures in brackets represent percentage performance in the previous month – August 2023.*

There were changes in the relative positions of the first 10 major buyers reflecting continued demand for Uganda coffee abroad.

Figure 3: Top ten export destinations by percentage market share

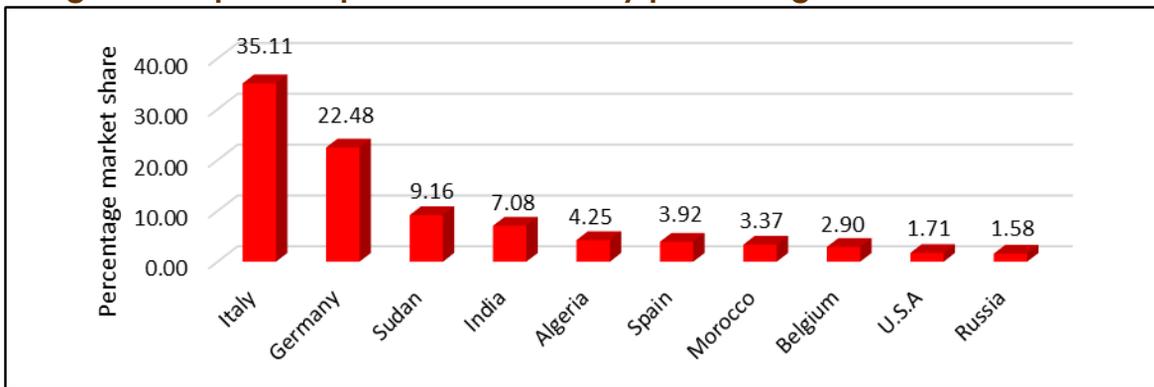


Figure 4: Percentage export share by continent

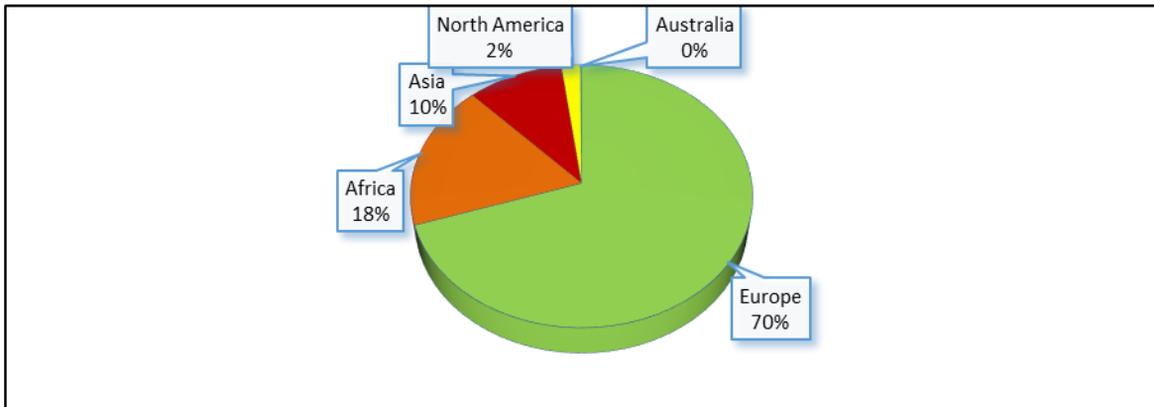
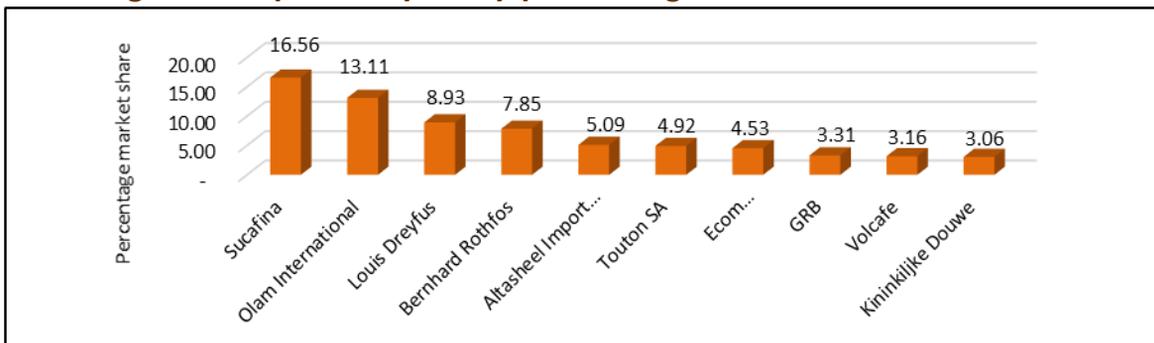


Figure 5: Top ten buyers by percentage market share



6. Global Situation

World coffee production for 2023/24 is forecast to reach 174.3 million bags, 4.3 million bags higher than the previous Year, with higher output in Brazil and Vietnam expected to more than offset reduced production in Indonesia. Global exports are expected to increase by 5.8 million bags to a record 122.2 million bags higher than 116.4 million bags the previous year, primarily on strong shipments from Brazil. Global consumption is forecast at 170.2 million bags, with the largest increase in the European Union, the United States of America and Brazil. Ending stocks are expected to be 31.8 million bags. (United States Department of Agriculture, Coffee: World Markets and Trade report-June 2023).

7. Local Situation

During the month of September 2023, farm gate prices ranged from Sh.3,800-4,200/= per kilo of Kiboko (Robusta dry cherries); Shs. 7,800-8,000/= for FAQ (Fair Average Quality); Sh. 9,000- 9,500/= for Arabica parchment; and Sh. 8,000-8,500/= per kilo for Drugar from Kasese. Robusta Kiboko averaged UGX 4,000 per kilo; FAQ UGX 7,900 per kilo same as the previous month, Arabica parchment UGX 9,250 per kilo lower than 9,500 per kilo last month and Drugar UGX 8,250/= per kilo lower than 9,250/= per kilo last month.

9. Outlook for October 2023

Coffee exports are projected to be 500,000 bags. The main harvesting season in Greater Masaka and South-Western regions ended and exporters will drawdown on their stocks to fulfil contractual obligations with buyers. They are also positioning strategically for the main harvest north of the equator which has started.

8. Coffee Development and Promotional Activities

During the month of September, 2023, farmer training sessions were conducted, reaching 1,641 farmers in different regions, focusing on Good Agronomic Practices (GAPs) such as coffee rehabilitation, appropriate fertilizer usage, soil and water conservation, and pest and disease management. These trainings were complemented by radio talk shows in various regions. Coffee planting and other production related activities continued in several regions. For example, in Iyolwa sub-county, Tororo in Eastern region, a coffee farmer was supported to plant 5,500 CWD-r coffee plantlets. Additionally, 55 demonstration gardens on coffee rehabilitation and renovation were established in various coffee regions. Meanwhile, a total of 129,569 old and unproductive coffee trees were stumped by farmers to improve productivity, with significant numbers in Rwenzori, Western, and Eastern regions. Production activities also included the establishment of 37 CWD-r nurseries. Conducted field inspection on two seed gardens in Elgon and 58 CWD-r mother gardens in Western Uganda. Soil testing services were provided, with 83 soil samples analyzed to assess soil fertility and advise farmers on ways to enhance productivity.

The geospatial M&E farmer registration system and Coffee Value Chain Actor Registration App were pretested in production environment, and registration efforts captured data on coffee farmers, farms, cooperatives, and other coffee-related entities in different regions. Two Master Trainers Course workshops were conducted to build capacity of UCDA Coffee Extension Officers and District Local Government Agricultural officers on the use of geospatial and E-farmer registration App and the implementation of the coffee traceability system. These efforts are well aligned to the registration of all the coffee value chain actors as provided in the National Coffee Act, 2021 and the new European Union legislation on Coffee Exports to the EU countries.

As part of the monthly routine activities, registration and licensing of coffee Value Chain Actors (VCAs) occurred, including hullers, stores, roasters, and buyers. Inspections were carried out on several coffee-related establishments to ensure compliance to coffee standards. Production challenges in September 2023 primarily revolved around pest and disease issues. The Black Coffee Twig Borer (BCTB) remained a major pest in all Robusta-growing regions, while Red blister disease and Coffee Wilt Disease were prevalent in Eastern, Western, and South-western regions. Coffee leaf rust was reported in Elgon, South-western, and Western regions, and Mealy bugs and stem borers posed significant challenges in Greater Masaka and Western regions, respectively.

Annex 1: Comparative Coffee Export Performance – 60-kilo bags; US\$

| Coffee Year | 2021/22 | | 2022/23 | | %age Change | |
|----------------------|------------------|--------------------|------------------|--------------------|---------------|---------------|
| | Quantity | Value \$ | Quantity | Value \$ | Quantity | Value \$ |
| Grand Total | 5,860,717 | 877,656,848 | 6,141,162 | 940,360,989 | 4.79 | 7.14 |
| Total Robusta | 4,872,593 | 631,910,308 | 5,123,837 | 722,864,358 | 5.16 | 14.39 |
| Total Arabica | 988,124 | 245,746,538 | 1,017,325 | 217,496,631 | 2.96 | -11.50 |
| September | 511,759 | 72,394,773 | 577,073 | 94,385,111 | 12.76 | 30.38 |
| Robusta | 472,773 | 63,505,227 | 543,361 | 88,090,937 | 14.93 | 38.71 |
| Arabica | 38,986 | 8,889,546 | 33,712 | 6,294,174 | -13.53 | -29.20 |
| August | 501,721 | 71,247,380 | 740,894 | 121,147,855 | 47.67 | 70.04 |
| Robusta | 456,618 | 60,301,455 | 687,572 | 111,101,843 | 50.58 | 84.24 |
| Arabica | 45,103 | 10,945,925 | 53,322 | 10,046,012 | 18.22 | -8.22 |
| July | 575,813 | 83,424,451 | 650,939 | 105,858,361 | 13.05 | 26.89 |
| Robusta | 526,815 | 71,340,021 | 591,058 | 93,285,467 | 12.19 | 30.76 |
| Arabica | 48,998 | 12,084,429 | 59,881 | 12,572,894 | 22.21 | 4.04 |
| June | 530,365 | 83,794,704 | 564,152 | 90,633,635 | 6.37 | 8.16 |
| Robusta | 444,197 | 60,976,382 | 489,597 | 73,879,133 | 10.22 | 21.16 |
| Arabica | 86,168 | 22,818,322 | 74,555 | 16,754,502 | -13.48 | -26.57 |
| May | 454,876 | 72,872,845 | 453,118 | 73,240,594 | -0.39 | 0.50 |
| Robusta | 350,022 | 47,188,480 | 328,420 | 45,673,186 | -6.17 | -3.21 |
| Arabica | 104,854 | 25,684,365 | 124,698 | 27,567,408 | 18.93 | 7.33 |
| April | 407,724 | 70,888,211 | 372,912 | 59,844,501 | -8.54 | -15.58 |
| Robusta | 277,206 | 37,228,537 | 238,286 | 31,395,998 | -14.04 | -15.67 |
| Arabica | 130,518 | 33,659,674 | 134,626 | 28,448,503 | 3.15 | -15.48 |
| March | 478,007 | 81,037,320 | 487,735 | 71,491,470 | 2.04 | -11.78 |
| Robusta | 360,529 | 48,961,442 | 365,797 | 46,122,497 | 1.46 | -5.80 |
| Arabica | 117,478 | 32,075,878 | 121,938 | 25,368,973 | 3.80 | -20.91 |
| February | 450,412 | 72,384,040 | 479,446 | 66,020,885 | 6.45 | -8.79 |
| Robusta | 353,039 | 46,013,270 | 374,359 | 44,779,600 | 6.04 | -2.68 |
| Arabica | 97,373 | 26,370,770 | 105,087 | 21,241,285 | 7.92 | -19.45 |
| January | 401,892 | 61,939,266 | 494,082 | 67,253,285 | 22.94 | 8.58 |
| Robusta | 314,945 | 40,025,635 | 412,518 | 49,571,169 | 30.98 | 23.85 |
| Arabica | 86,947 | 21,913,631 | 81,564 | 17,682,116 | -6.19 | -19.31 |
| December | 537,274 | 75,356,632 | 418,799 | 59,534,171 | -22.05 | -21.00 |
| Robusta | 452,878 | 55,293,020 | 331,446 | 40,547,821 | -26.81 | -26.67 |
| Arabica | 84,396 | 20,063,612 | 87,353 | 18,986,350 | 3.50 | -5.37 |
| November | 525,915 | 71,219,460 | 447,162 | 64,213,443 | -14.97 | -9.84 |
| Robusta | 437,413 | 51,545,298 | 364,875 | 45,453,243 | -16.58 | -11.82 |
| Arabica | 88,502 | 19,674,162 | 82,287 | 18,760,200 | -7.02 | -4.65 |
| October | 484,959 | 61,097,766 | 454,850 | 66,737,678 | -6.21 | 9.23 |
| Robusta | 426,158 | 49,531,541 | 396,548 | 52,963,464 | -6.95 | 6.93 |
| Arabica | 58,801 | 11,566,224 | 58,302 | 13,774,214 | -0.85 | 19.09 |

Annex 2: List of Coffee Exporters and their Market Shares: September 2023

| EXPORTING COMPANY | POSITION HELD IN AUGUST | QUANTITY (Bags) | | PERCENTAGE MARKET SHARE | | |
|---|-------------------------|-----------------|---------------|-------------------------|------------|------------|
| | | Robusta | Arabica | Total | Individual | Cumulative |
| Total | | 543,361 | 33,712 | 577,073 | 100 | |
| 1 Ugacof (U) Ltd | 1 | 84,302 | 11,600 | 95,902 | 16.62 | 16.62 |
| 2 Olam Uganda Ltd | 2 | 67,393 | 2,880 | 70,273 | 12.18 | 28.80 |
| 3 Ideal Quality Commodities Ltd | 3 | 52,471 | 1,600 | 54,071 | 9.37 | 38.17 |
| 4 Louis Dreyfus Company (U) Ltd | 8 | 51,560 | | 51,560 | 8.93 | 47.10 |
| 5 Ibero (U) Ltd | 7 | 44,373 | 960 | 45,333 | 7.86 | 54.96 |
| 6 Kyagalanyi Coffee Ltd | 4 | 38,738 | 3,680 | 42,418 | 7.35 | 62.31 |
| 7 Kawacom (U) Ltd | 6 | 29,295 | 3,970 | 33,265 | 5.76 | 68.07 |
| 8 Touton Uganda Limited | 5 | 26,116 | 1,310 | 27,426 | 4.75 | 72.82 |
| 9 Export Trading Company (U) Ltd | 13 | 23,144 | | 23,144 | 4.01 | 76.83 |
| 10 Besmark Coffee Company Limited | 12 | 16,146 | 1,948 | 18,094 | 3.14 | 79.97 |
| 11 JKCC General Supplies Ltd | 11 | 18,086 | | 18,086 | 3.13 | 83.10 |
| 12 Sena Indo Uganda Limited | 15 | 10,362 | | 10,362 | 1.80 | 84.90 |
| 13 Ankole Coffee Producers Coop Union Ltd | 31 | 8,667 | | 8,667 | 1.50 | 86.40 |
| 14 Jber Coffee Ltd | 9 | 6,968 | | 6,968 | 1.21 | 87.61 |
| 15 Discovery Trading Limited | 21 | 6,300 | | 6,300 | 1.09 | 88.70 |
| 16 Grainpulse Ltd | 10 | 5,480 | | 5,480 | 0.95 | 89.65 |
| 17 Zigoti Coffee Works Ltd | 27 | 4,713 | | 4,713 | 0.82 | 90.47 |
| 18 Sukuma Commodities Limited | 18 | 4,472 | | 4,472 | 0.77 | 91.24 |
| 19 Darley Investments Ltd | 20 | 3,684 | 660 | 4,344 | 0.75 | 91.99 |
| 20 Tata Uganda Limited | 16 | 4,200 | | 4,200 | 0.73 | 92.72 |
| 21 Coffee World Ltd | 25 | 3,074 | 720 | 3,794 | 0.66 | 93.38 |
| 22 Noble Commodities (U) Ltd | 28 | 3,456 | | 3,456 | 0.60 | 93.98 |
| 23 Xag Coffee Exporters | 32 | 2,768 | | 2,768 | 0.48 | 94.46 |
| 24 Bakhsons Trading Co. (U) Ltd | 30 | 2,754 | | 2,754 | 0.48 | 94.94 |
| 25 Rezlex Investment Ltd | 17 | 2,338 | | 2,338 | 0.41 | 95.34 |
| 26 Rubanga Cooperative Society Ltd | 37 | 2,310 | | 2,310 | 0.40 | 95.74 |
| 27 Mbale Importers & Exporters Ltd | 38 | 1,976 | | 1,976 | 0.34 | 96.08 |

Annex 2: List of Coffee Exporters and their Market Shares: September 2023

| Exporting Company | POSITION HELD IN AUGUST | QUANTITY (Bags) | | Percentage Market Share | | |
|---|-------------------------|-----------------|---------|-------------------------|------------|------------|
| | | Robusta | Arabica | Total | Individual | Cumulative |
| 28 Cullinan Company Limited | 34 | 1,800 | | 1,800 | 0.31 | 96.40 |
| 29 Central Coffee Farmers Association | 22 | 1,750 | | 1,750 | 0.30 | 96.70 |
| 30 Abbarci Industries Limited | 14 | 1,400 | | 1,400 | 0.24 | 96.94 |
| 31 Agri Evolve | 44 | | 1,400 | 1,400 | 0.24 | 97.18 |
| 32 Two Rivers Investments Group Ltd | | 1,400 | | 1,400 | 0.24 | 97.43 |
| 33 Nucafe | 33 | 1,333 | | 1,333 | 0.23 | 97.66 |
| 34 Kaweri Coffee Plantation | 36 | 1,324 | | 1,324 | 0.23 | 97.89 |
| 35 Family Bakery Ltd | | 1,322 | | 1,322 | 0.23 | 98.12 |
| 36 The Edge Trading (U) Ltd | 35 | 720 | 360 | 1,080 | 0.19 | 98.30 |
| 37 Nakana Coffee Factory Ltd | 26 | 1,054 | | 1,054 | 0.18 | 98.49 |
| 38 Gisha Coffee Ltd | 24 | | 1,020 | 1,020 | 0.18 | 98.66 |
| 39 Commodity Solutions (U) Ltd | 19 | 1,002 | | 1,002 | 0.17 | 98.84 |
| 40 Superbia International Coffee Trade Ltd | 41 | 1,002 | | 1,002 | 0.17 | 99.01 |
| 41 Kibinge Coffee Farmers' Coop Soc Ltd | 23 | 990 | | 990 | 0.17 | 99.18 |
| 42 Robust Commodities Uganda Limited | | 900 | | 900 | 0.16 | 99.34 |
| 43 Seth & Cushman Market Traders Limited | | 894 | | 894 | 0.15 | 99.49 |
| 44 Bakwanye Trading Co. Ltd | 42 | | 640 | 640 | 0.11 | 99.60 |
| 45 Masaka Cooperative Union Ltd | 46 | 350 | | 350 | 0.06 | 99.66 |
| 46 Mwanyi Terimba Ltd | | 334 | | 334 | 0.06 | 99.72 |
| 47 Bukonzo Joint Co-operative Union Ltd | | | 320 | 320 | 0.06 | 99.78 |
| 48 Clarke Farm Ltd | | | 320 | 320 | 0.06 | 99.83 |
| 49 Intouch Trading Ltd | | 320 | | 320 | 0.06 | 99.89 |
| 50 Kasaali Farmers' Cooperative Society Ltd | 49 | 320 | | 320 | 0.06 | 99.94 |
| 51 Mt Elgon Agroforestry Communities | | | 320 | 320 | 0.06 | 100.00 |
| 52 Wendi Farms Uganda Limited | | | 4 | 4 | 0.00 | 100.00 |

Annex 4: Main Destinations of Uganda Coffee by Type in September 2023

| DESTINATION | POSITION HELD IN AUGUST | QUANTITY (60kg bags) | | | %AGE MARKET SHARE | |
|-------------------------|-------------------------|----------------------|---------|---------|-------------------|------------|
| | | Robusta | Arabica | Total | Individual | Cumulative |
| Total | | 543,361 | 33,712 | 577,073 | 100 | |
| 1 Italy | 1 | 185,822 | 16,790 | 202,612 | 35.11 | 35.11 |
| 2 Germany | 3 | 123,053 | 6,650 | 129,703 | 22.48 | 57.59 |
| 3 Sudan | 2 | 52,850 | | 52,850 | 9.16 | 66.74 |
| 4 India | 4 | 39,548 | 1,280 | 40,828 | 7.08 | 73.82 |
| 5 Algeria | 5 | 24,524 | | 24,524 | 4.25 | 78.07 |
| 6 Spain | 6 | 22,303 | 320 | 22,623 | 3.92 | 81.99 |
| 7 Morocco | 7 | 19,426 | | 19,426 | 3.37 | 85.36 |
| 8 Belgium | 8 | 14,473 | 2,268 | 16,741 | 2.90 | 88.26 |
| 9 U.S.A | 10 | 8,286 | 1,600 | 9,886 | 1.71 | 89.97 |
| 10 Russia | 17 | 9,146 | | 9,146 | 1.58 | 91.55 |
| 11 Egypt | 15 | 5,780 | | 5,780 | 1.00 | 92.56 |
| 12 Netherlands | 12 | 5,240 | | 5,240 | 0.91 | 93.46 |
| 13 Israel | 19 | 4,480 | 320 | 4,800 | 0.83 | 94.30 |
| 14 Portugal | 14 | 4,414 | | 4,414 | 0.76 | 95.06 |
| 15 Vietnam | 37 | 4,380 | | 4,380 | 0.76 | 95.82 |
| 16 Japan | 11 | 3,520 | 320 | 3,840 | 0.67 | 96.49 |
| 17 United Arab Emirates | 9 | 3,340 | 320 | 3,660 | 0.63 | 97.12 |
| 18 United Kingdom | 16 | 2,560 | 840 | 3,400 | 0.59 | 97.71 |
| 19 Switzerland | 18 | 3,340 | | 3,340 | 0.58 | 98.29 |
| 20 China | 24 | 1,244 | 320 | 1,564 | 0.27 | 98.56 |
| 21 Kenya | 28 | 684 | 640 | 1,324 | 0.23 | 98.79 |
| 22 Sweden | 29 | | 1,080 | 1,080 | 0.19 | 98.98 |
| 23 Poland | 36 | 1,054 | | 1,054 | 0.18 | 99.16 |
| 24 Finland | 35 | 960 | | 960 | 0.17 | 99.32 |
| 25 Turkey | 13 | 960 | | 960 | 0.17 | 99.49 |
| 26 South Africa | | 300 | 640 | 940 | 0.16 | 99.65 |
| 27 Lebanon | 33 | 700 | | 700 | 0.12 | 99.78 |

Annex 4: Main Destinations of Uganda Coffee by Type in September 2023

| Destination | POSITION HELD IN AUGUST | QUANTITY (60kg Bags) | | | %Age Market Share | |
|----------------|-------------------------|----------------------|---------|-------|-------------------|------------|
| | | Robusta | Arabica | Total | Individual | Cumulative |
| 28 Australia | 26 | 334 | 320 | 654 | 0.11 | 99.89 |
| 29 Albania | 34 | 320 | | 320 | 0.06 | 99.94 |
| 30 South Korea | | 320 | | 320 | 0.06 | 100.00 |
| 31 Iceland | | | 4 | 4 | 0.00 | 100.00 |

Annex 5: List of Foreign Coffee Buyers during the Month of September 2023

| | BUYERS | POSITION HELD IN AUGUST | QUANTITY | | %AGE MARKET SHARE | | |
|----|---------------------------|----------------------------|----------------|---------------|-------------------|------------|------------|
| | | | (60kg BAGS) | | Total | Individual | Cumulative |
| | | | Robusta | Arabica | | | |
| | Total | | 543,361 | 33,712 | 577,073 | 100 | |
| 1 | Sucafina | 1 | 83,959 | 11,600 | 95,559 | 16.56 | 16.56 |
| 2 | Olam International | 2 | 72,757 | 2,880 | 75,637 | 13.11 | 29.67 |
| 3 | Louis Dreyfus | 8 | 51,560 | | 51,560 | 8.93 | 38.60 |
| 4 | Bernhard Rothfos | 6 | 44,040 | 1,280 | 45,320 | 7.85 | 46.45 |
| 5 | Altasheel Import & Export | 10 | 29,400 | | 29,400 | 5.09 | 51.55 |
| 6 | Touton SA | 3 | 27,076 | 1,310 | 28,386 | 4.92 | 56.47 |
| 7 | Ecom Agro Industrialist | 5 | 22,199 | 3,970 | 26,169 | 4.53 | 61.00 |
| 8 | GRB | 14 | 19,080 | | 19,080 | 3.31 | 64.31 |
| 9 | Volcafe | 7 | 16,020 | 2,240 | 18,260 | 3.16 | 67.47 |
| 10 | Koninklijke Douwe | 12 | 17,640 | | 17,640 | 3.06 | 70.53 |
| 11 | Hamburg Coffee | 11 | 17,204 | | 17,204 | 2.98 | 73.51 |
| 12 | Eurocaf Sas | 17 | 12,010 | | 12,010 | 2.08 | 75.59 |
| 13 | CCL Products | 21 | 7,809 | 1,600 | 9,409 | 1.63 | 77.22 |
| 14 | Tata Coffee Ltd | 20 | 8,235 | | 8,235 | 1.43 | 78.65 |
| 15 | Icona Café | 23 | 6,006 | 320 | 6,326 | 1.10 | 79.75 |
| 16 | Al-muhaina | | 6,300 | | 6,300 | 1.09 | 80.84 |
| 17 | Hafco Trading | | 6,300 | | 6,300 | 1.09 | 81.93 |
| 18 | Sarl Sodplus | 15 | 5,667 | | 5,667 | 0.98 | 82.91 |
| 19 | Bercher Coffee Consulting | 26 | 4,342 | 1,280 | 5,622 | 0.97 | 83.89 |
| 20 | Strauss | 22 | 3,357 | 1,440 | 4,797 | 0.83 | 84.72 |
| 21 | Pacorini Silocaf | 28 | 4,738 | | 4,738 | 0.82 | 85.54 |
| 22 | Terracore | 27 | 4,251 | 350 | 4,601 | 0.80 | 86.34 |
| 23 | Dek Berlin | | 4,320 | | 4,320 | 0.75 | 87.08 |
| 24 | Ibericafe Import S.L | 25 | 3,985 | | 3,985 | 0.69 | 87.77 |
| 25 | Romani | | 3,496 | | 3,496 | 0.61 | 88.38 |
| 26 | Smart Square | | 2,672 | | 2,672 | 0.46 | 88.84 |
| 27 | Indus Coffee | | 2,396 | | 2,396 | 0.42 | 89.26 |
| 28 | Pergamino | | 2,338 | | 2,338 | 0.41 | 89.66 |
| 29 | Ngon Coffee | | 2,320 | | 2,320 | 0.40 | 90.07 |
| 30 | Others | | 51,884 | 5,442 | 57,326 | 9.93 | 100.00 |