UCDA

MONTHLY REPORT-APRIL 2022

Report 2021/22 Issue 7

MINISTRY OF AGRICULTURE, ANIMAL INDUSTRIES AND FISHERIES

Uganda Coffee Development Authority

Key Highlights

A total of 407,762 60-kilo bags of coffee valued at US$ 70.85 million were exported in April 2022 at an average weighted price of US$ 2.90 /kilo, 8 cents higher than US$ 2.82 /kilo in March 2022 and US$ 1.35 higher than US$ 1.55/kilo in April 2021. This was a decrease of 24% in quantity and an increase of 42% in value compared to the same month last year.

Farm-gate prices for Robusta Kiboko averaged UGX **2,750** per kilo; FAQ UGX **6,550 per** kilo, Arabica parchment UGX **10,500** per kilo and Drugar UGX **9,500** per kilo.

Coffee exports for 12 months (May 2021-April 2022) totaled 6.38 million bags worth US 811.18 million compared to 5.82 million bags worth US$ 535.93 million the previous year (May 2020-April 2021). This represents an increase of 10% and 51% in both quantity and value respectively.

75% of the total volume was exported by 10 exporters, out of 51 companies which performed during the month , compared to 87% in March 2022 .

Mt. Elgon A, AB, PB, B and C fetched the highest price at US $ 6.00 per kilo sold as samples. The share of sustainable Arabica exports to total Arabica exports was 13% although lower than 20% the previous month, reflected increasing uptake of sustainable coffees

1. Coffee exports

Coffee exports in April 2022 amounted to 407,762 60-kilo bags worth US$ 70.85 million as shown in **Fig 1**. This comprised 277,244 bags of Robusta valued at US $37.24 million and 130,518 bags of Arabica valued at US$ 33.61 million (*see Table 1 and Annex 1).* This was a decrease of 24.13% in quantity but an increase of 41.78% in value compared to the same month last year.

By comparing quantity of coffee exported by type in the same month of last Coffee Year (April 2021), Robusta decreased by 40.31% and 4.65 in quantity and value respectively, while Arabica exports increased by 78.93% and 207.87% in quantity and value respectively.

The decrease in Robusta exports was mainly attributed to lower yields this year that were characterized by drought in some regions. This led to a shorter main harvest season in Central and Eastern regions. The increase in Arabica coffee exports is due to an on-year cycle characteristic of Arabica coffee production. Shortage of shipping containers in Asia and weather related concerns in Brazil have fueled increase in global prices for the past several months.

Coffee exports for the 12 months (May 2021-April 2022) amounted to 6,384,890 60-kilo bags worth US$ 811.18 million compared to 5,824,032 60-kilo bags valued at US$ 535.93 million the previous year (May 2020- April 2021). This represents 9.63% and 51.36% increase in both quantity and value respectively (**Figure 1**).

Fig 1: Trend of Total Quantity and Value of Coffee Exported: May 2021- April 2022

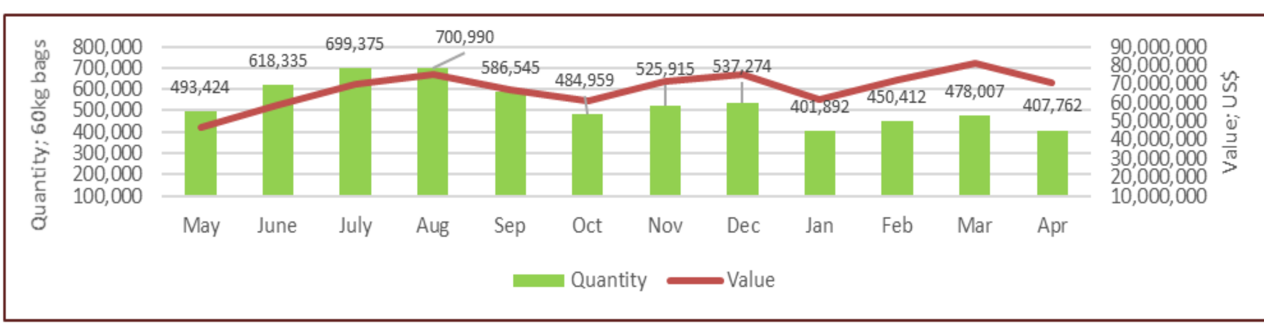

Table1: Comparison of Coffee Exports of April 2020/21 and 2021/22 Coffee Years

Period/Coffee Type	2020/21		2021/22		%age Change	
	Qty(60-kgbag)	Value (US $)	Qty(60-kgbag)	Value (US $)	Qty(60-kgbag)	Value (US $)
April Total	**537,428**	**49,970,087**	**407,762**	**70,847,838**	**↓-24.13**	**↑41.78**
Robusta	464,484	39,052,860	277,244	37,237,212	↓-40.31	↓-4.65
Arabica	72,944	10,917,227	130,518	33,610,626	↑78.93	↑207.87

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2. Exports by Type and Grade

Table 2 shows coffee exports by type, grade and average realized price for each grade during the month of April 2022. The average export price was US$ 2.90 per kilo, 8 cents higher than US$ 2.82 per kilo realized in March 2022. It was US$ 1.35 higher than in April 2021 (US $ 1.55/kilo). Robusta exports accounted for 68% of total exports, lower than 75% in March 2022. The average Robusta price was US$ 2.26 per kilo, 9 cents higher than the previous month. Washed Robusta fetched the highest price of US$ 3.17 per kilo, a premium of 83 US cents over conventional Screen 18. It was followed by Organic Robusta sold at an average price of US$ 2.43 per kilo.

The share of Sustainable/washed coffee to total Robusta exports was only 1.97%. The proportion of Screen 18 was 15% of total Robusta.

Arabica fetched an average price of US$ 4.29 per kilo, 23 cents lower than in March 2022. The highest price was for Mt. Elgon A, AB, PB, B and C sold at US$ 6.00 per kilo mostly as samples, and was followed by Mt. Elgon A+ sold at US$ 5.61 per kilo, a premium of US Cents 83 over conventional Bugisu AA. Drugar was sold at 4.01 US$ per kilo, a discount of US$ 1.16 from Bugisu AA. Drugar exports were 43% of total Arabica exports compared to 37% the previous month. The share of sustainable Arabica exports to total Arabica exports was 13%.

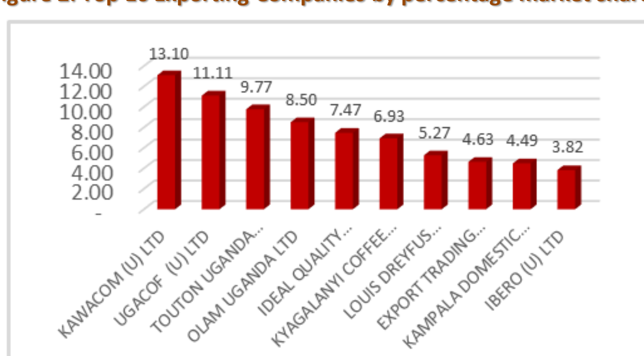
Table 2: Coffee Exports by Type, Grade & Unit Price in April 2022

Coffee type	Quantity 60-Kilo Bags	%-age Quantity	Value in US $	%-age Value	Unit Price US$/Kilo
TOTAL	**407,762**		**70,847,838**		**2.90**
Organic Robusta	960	0.35	139,683	0.38	2.43
Washed Robusta	4,502	1.62	857,288	2.30	3.17
Screen 18	42,516	15.34	5,976,570	16.05	2.34
Screen 17	16,829	6.07	2,375,347	6.38	2.35
Screen 15	123,856	44.67	17,282,992	46.41	2.33
Screen 14	3,596	1.30	460,534	1.24	2.13
Screen 13	2,664	0.96	354,039	0.95	2.21
Screen 12	32,172	11.60	4,449,691	11.95	2.31
BHP 1199	32,975	11.89	3,389,266	9.10	1.71
Other Robustas	17,174	6.19	1,951,801	5.24	1.89
Total Robustas	**277,244**	**100.00**	**37,237,212**	**100.00**	**2.24**
Organic Bugisu	960	0.74	295,100	0.88	5.12
Organic Okoro	1,280	0.98	396,650	1.18	5.16
Sustainable Arabica Fully washed Sipi Falls	5,227	4.00	1,740,780	5.18	5.55
Mt Elgon A+	8,651	6.63	2,913,343	8.67	5.61
Mt Elgon AA	322	0.25	100,155	0.30	5.18
Mt Elgon AB	1	0.00	360	0.00	6.00
Mt Elgon PB	3	0.00	1,079	0.00	6.00
Mt Elgon A	33	0.03	11,873	0.04	6.00
Mt Elgon CPB	300	0.23	86,727	0.26	4.82
Mt ELGON B	9	0.01	3,238	0.01	6.00
Mt Elgon C	2	0.00	720	0.00	6.00
Bugisu AA	12,592	9.65	3,903,430	11.61	5.17
Bugisu AB	23,125	17.72	6,579,733	19.58	4.74
Bugisu C/PB	1,920	1.47	532,448	1.58	4.62
Bugisu PB	50	0.04	15,661	0.05	5.22
Mixed Arabica	320	0.25	52,910	0.16	2.76
Wugar	5,382	4.12	1,663,119	4.95	5.15
Drugar	56,381	43.20	13,561,051	40.35	4.01
Other Robustas	13,960	10.70	1,752,249	5.21	2.09
Total Arabicas	**130,518**	**100.00**	**33,610,626**	**100.00**	**4.29**

3. Individual Exporter Performance

Figure 2 shows the top 10 export companies in the month of April 2022. Kawacom (U) Ltd had the highest market share of 13.10% compared to 13.39% in March 2022. It was followed by Ugacof (U) Ltd 11.11% (22.74%); Touton Uganda Limited 9.77% (7.48%) Olam Uganda Limited 8.50% (8.72%); Ideal Quality Commodities Ltd 7.47% (9.88%) Kyagalanyi Coffee Ltd 6.93% (8.54%); Louis Dreyfus Company (U) Ltd 5.27% (4.71%); Export Trading Company (U) Ltd 4.63% (5.19%); Kampala Domestic Store Ltd 4.49% (2.46%); and Ibero (U) Ltd 3.82% (1.99%) **The figures in brackets represent percentage market share held in March 2022.* The top 10 exporters held a market share of 75% lower than 79% the previous month. There were changes in positions compared to last month reflecting competition at the exporter level. Out of the 51 exporters that performed, 20 exported Robusta Coffee only while 16 exported Arabica coffee only. **Annex 2** shows a detailed list of exporters' performance in April 2022.

Figure 2: Top 10 Exporting Companies by percentage market share



4. Foreign buyers of Uganda Coffee

Annex 4 shows a list of Ugandan coffee foreign buyers in April 2022. The top 10 buyers held a market share of 66% of total exports lower than 69% the previous month. Sucafina led with a market share of 12.78% compared to 14.49% in March 2022. It was followed by Ecom Agro Industrial 11.21% (7.76%); Touton Geneve 9.77%;(8.19%); Olam International 9.26% (9.44%) Louis Dreyfus 5.66% (4.77%); Volcafe 4.25% (5.32%); Aldwami Company 3.95%; (3.51%) Bernhard Rothfos 3.82% (1.19%), Altasheel Import & Export Enterprises 3.09% (7.48%) and Bercher Coffee Consulting 2.37% (1.05%).

Note: *The figures in brackets represent percentage performance in the previous month – March 2022*.

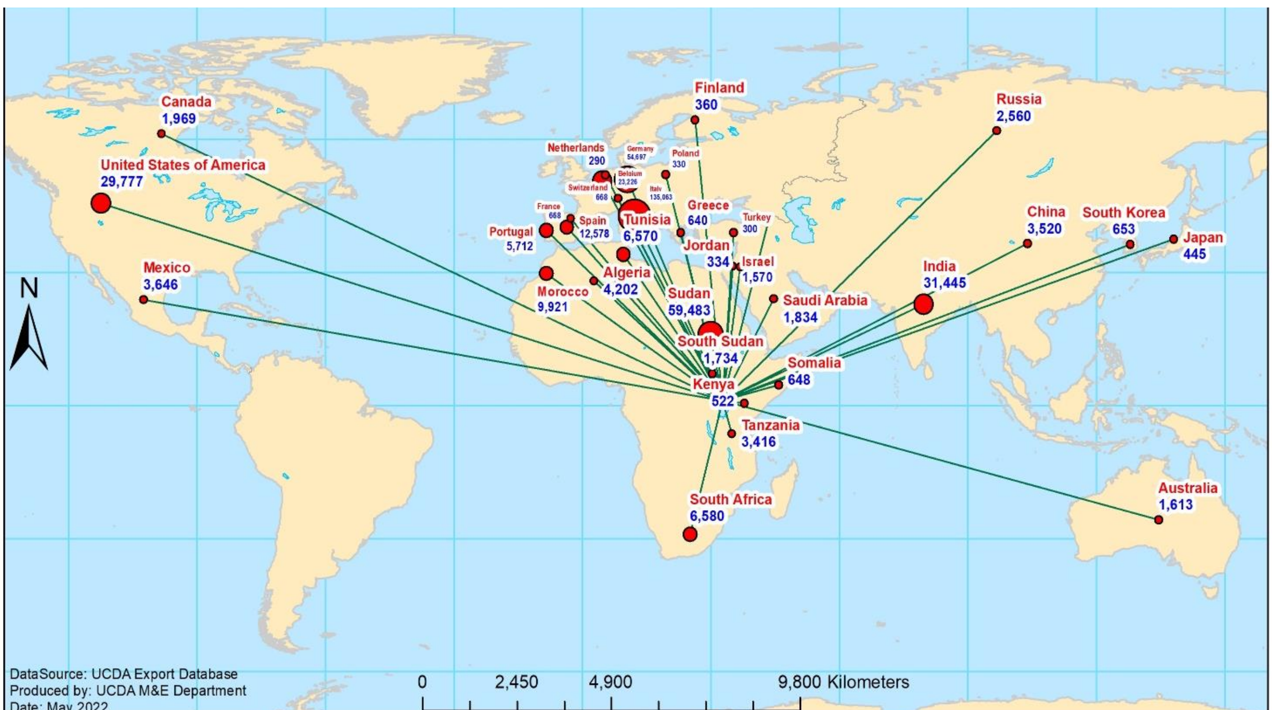
There were changes in relative position of the first ten major buyers reflecting increasing demand for Uganda coffee abroad.

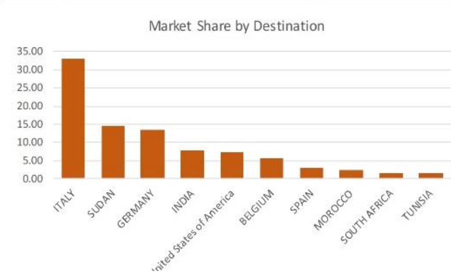
5. Coffee Exports By Destination

The destinations of Uganda's coffee exports during the month of April 2022 are shown in **Fig 3** (details in **Annex 3**). Italy maintained the highest market share of 33.12% compared with 32.39% last month. It was followed by Sudan 14.59% (24.98%), Germany 13.41% (12.30%) India 7.71% (4.15%) and United States of America 7.30% (4.55%). **The figures in brackets represent percentage market share held in March 2022.*

Coffee exports to Africa amounted to 90,076 bags, a market share of 23% compared to 143,231 bags (30%) the previous month. African countries included Algeria, Sudan, Morocco, Tunisia, Tanzania, South Africa, South Sudan, Somalia and Kenya. Europe remained the main destination for Uganda's coffees with a 58% imports share lower than 57% in March 2022.

Fig 3: Map showing Uganda's coffee destinations for April 2022.

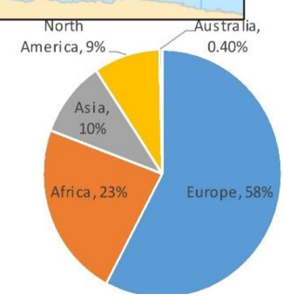




Robusta:277,244 60kg bags

Arabica: 130,518 60kg bags

Total Quantity:407,762 60kgbags



6. Global Situation

World coffee production for 2021/22 is forecast down 8.5 million bags from the previous year to 167.5 million, due primarily to Brazil's combined effect of Arabica trees entering the off-year of the biennial production cycle and a weather-related shortfall. As a result of lower output, global ending inventories are expected to drop 6.3million bags to 30.0 million. World coffee bean exports are expected down 3.8 million bags to 117.2 million as lower exports from Brazil more than offset higher shipments from Vietnam. Global consumption rises 1.5 million bags to 164.9 million, with the largest gains in the European Union, the United States, and Brazil (United States Department of Agriculture, Coffee: World Markets and Trade report).

7. Local Situation

During the month of April 2022, farm gate prices ranged from Sh.2,500-3,000/= per kilo of Kiboko (Robusta dry cherries); Shs. 6,300-6,800/= for FAQ; Sh. 10,000- 11,000/= for Arabica parchment; and Sh.,9,000-10,000/= per kilo for Drugar from Kasese. Robusta Kiboko averaged UGX 2,750/= per kilo; FAQ UGX 6,550/= per kilo, Arabica parchment UGX 10,500/= per kilo and Drugar UGX 9,500/= per kilo.

8. Coffee Development and Promotional Activities

During the Month of April 2022, UCDA launched the coffee stumping and fertilizer application programme in Eastern, Greater Masaka and Central regions, presided over by the Minister of State for Agriculture Hon. Fred Bwino Kyakulaga and South Western presided over by Hon. Bright Rwamirama. A total of **153,333** bags of 25 kg each were procured for application on old and unproductive stumped coffee trees. The fertilizer was allocated as follows: Eastern region **29,825 bags** for application on **1,350,000** coffee trees; Greater Masaka **34,500** bags for **2,452,829** coffee trees; Central region **34,080 bags** for **2,036,166** coffee trees; South Western **38,287** bags for **1,914,350** stumped coffee trees. A total of **7,586** bags were allocated towards establishment of Good Agronomic Practices (GAPs) demonstrations at Parish level. The fertilizer is being distributed to farmers and applied to coffee during the April- May rains. A total of **131** farmers (**95** Male, **36**Female and **15** Youth) in Lango sub-region received **23,000** banana suckers in the districts of: Amuru, Nwoya, Gulu, Omoro, Dokolo, Kaberamaido, Amolatar, Kalaki and Lira. This promotion is aimed at providing shade for coffee to mitigate the effect of climate change and address gender concerns by attracting women to participate in coffee since it's being planted as an intercrop. Across the country, a total of 192 coffee value chain actors were inspected (97 factories,94 stores and 1 Grading unit), 61 stakeholders registered i.e. (18 stores,18 buyers,3 rosters and 22 hullers), 6 taskforces on quality offenders conducted and 18 offences registered at the various levels of the coffee value chain. The inspections are conducted to ensure that the quality of coffee traded meets the quality standards required by the market. To operationalize the Parish Coffee Development Advisor approach, a cumulative total of **2,657 PCDAs (2,203** Male**, 454** Female and **442** Youth**)** were jointly identified and selected by UCDA and the DLG leadership. The selection was as follows: 307 (239 Male, 68 Female) in Central: 250 (**201**Male, **49** Female and **118** Youth) in Elgon; 382 (**316** Male, **66** Female, and **120** Youth) in Eastern; 260 (**228** Male, **32** Female and **67** Youth) in Western; 314(**227** Male, **87** Female and **33** Youth) in South Western; 205 (**153** Male, **52** Female, **53** Youth) in Rwenzori; 30 (**29** Male, **1** Female and 4 Youth) in Greater Masaka; 216 (**205** Male, **11** Female and **19** Youth) in West Nile & 693 (**605** Male, **88** Female and 28 Youth) in Mid North.

9. Outlook for May 2022

Coffee exports are projected to be 450,000 bags. The main harvesting period season in Masaka and south western region has begun and a good crop is expected given the adequate rains in April 2022.

Annex 1: Comparative Coffee Export Performance – 60-kilo bags; US$

Coffee Year	2020/21		2021/22		%-age Change	
	Quantity	Value $	Quantity	Value $	Quantity	Value $
Grand Total	**3,396,991**	**312,706,796**	**3,286,221**	**493,877,693**	**-3.26**	**57.94**
Total Robusta	**2,973,032**	**245,844,505**	**2,621,606**	**328,567,736**	**-11.82**	**33.65**
Total Arabica	**423,959**	**66,862,290**	**664,615**	**165,309,956**	**56.76**	**147.24**
April	**537,428**	**49,970,087**	**407,762**	**70,847,838**	**-24.13**	**41.78**
Robusta	464,484	39,052,860	277,244	37,237,212	-40.31	-4.65
Arabica	72,944	10,917,227	130,518	33,610,626	78.93	207.87
March	**571,799**	**53,477,689**	**478,007**	**81,032,691**	**-16.40**	**51.53**
Robusta	493,183	40,951,723	360,229	48,941,601	-26.96	19.51
Arabica	78,616	12,525,966	117,778	32,091,090	49.81	156.20
February	**564,203**	**50,666,880**	**450,412**	**72,384,040**	**-20.17**	**42.86**
Robusta	502,125	41,075,834	353,039	46,013,270	-29.69	12.02
Arabica	62,078	9,591,046	97,373	26,370,770	56.86	174.95
January	**445,920**	**39,620,587**	**401,892**	**61,939,266**	**-9.87**	**56.33**
Robusta	397,840	32,678,539	314,945	40,025,635	-20.84	22.48
Arabica	48,080	6,942,049	86,947	21,913,631	80.84	215.67
December	**419,338**	**37,506,573**	**537,274**	**75,356,632**	**28.12**	**100.92**
Robusta	371,625	30,573,920	452,578	55,273,179	21.78	80.79
Arabica	47,713	6,932,652	84,696	20,083,453	77.51	189.69
November	**430,310**	**42,850,478**	**525,915**	**71,219,460**	**22.22**	**66.20**
Robusta	372,517	30,575,512	437,413	51,545,298	17.42	68.58
Arabica	57,793	12,274,966	88,502	19,674,162	53.14	60.28
October	**427,993**	**38,614,502**	**484,959**	**61,097,766**	**13.31**	**58.22**
Robusta	371,258	30,936,117	426,158	49,531,541	14.79	60.11
Arabica	56,735	7,678,384	58,801	11,566,224	3.64	50.63

Annex 2: List of Coffee Exporters and their Market Shares: April 2022

EXPORTING COMPANY	POSITION HELD IN MARCH	QUANTITY (Bags)			PERCENTAGE MARKET SHARE	
		Robusta	Arabica	Total	Individual	Cumulative
Total		**277,244**	**130,518**	**407,762**	**100.00**	
1 Kawacom (U) Ltd	2	30,373	23,030	53,403	13.10	13.10
2 Ugacof (U) Ltd	1	31,486	13,818	45,304	11.11	24.21
3 Touton Uganda Limited	6	25,905	13,942	39,847	9.77	33.98
4 Olam Uganda Ltd	4	13,418	21,242	34,660	8.50	42.48
5 Ideal Quality Commodities Ltd	3	28,360	2,092	30,452	7.47	49.95
6 Kyagalanyi Coffee Ltd	5	15,425	12,831	28,256	6.93	56.88
7 Louis Dreyfus Company (U) Ltd	8	20,524	960	21,484	5.27	62.15
8 Export Trading Company (U) Ltd	7	18,870		18,870	4.63	66.77
9 Kampala Domestic Store Ltd	10	18,306		18,306	4.49	71.26
10 Ibero (U) Ltd	12	15,580		15,580	3.82	75.08
11 Grainpulse Ltd	15	3,150	12,320	15,470	3.79	78.88
12 Besmark Coffee Company Limited	9	3,604	10,978	14,582	3.58	82.45
13 Zigoti Coffee Works Ltd	23	9,096	250	9,346	2.29	84.75
14 Bakhsons Trading Co. (U) Ltd	17	5,800	3,200	9,000	2.21	86.95
15 Tata Uganda Limited	11	6,340		6,340	1.55	88.51
16 Kaweri Coffee Plantation	14	4,178		4,178	1.02	89.53
17 The Edge Trading (U) Ltd	16	2,600	960	3,560	0.87	90.41
18 Sena Indo Uganda Limited	28	3,090	300	3,390	0.83	91.24
19 Great Lakes Coffee Company Ltd	13	1,708	1,270	2,978	0.73	91.97
20 Discovery Trading Limited	25	2,800		2,800	0.69	92.65
21 Commodity Solutions (U) Ltd	24	2,386		2,386	0.59	93.24
22 Rezlex Investment Ltd	27		2,338	2,338	0.57	93.81
23 Mbale Importers & Exporters Ltd	26		2,310	2,310	0.57	94.38
24 Darley Investments Ltd	22	2,098		2,098	0.51	94.89
25 Coffee World Ltd	38	1,656	350	2,006	0.49	95.39
26 Bakwanye Trading Co. Ltd	20		1,600	1,600	0.39	95.78
27 Xag Coffee Exporters	36	680	920	1,600	0.39	96.17

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	Exporting Company	POSITION HELD IN MARCH	QUANTITY (Bags)			Percentage Market Share	
			Robusta	Arabica	Total	Individual	Cumulative
28	Omadil Coffee Traders Ltd		1,384		1,384	0.34	96.51
29	Hermes Coffee Factory Ltd		1,336		1,336	0.33	96.84
30	JKCC General Supplies Ltd	18	1,336		1,336	0.33	97.16
31	Superbia International Coffee Trade Ltd			1,200	1,200	0.29	97.46
32	Tariq General Suppliers Ltd	43	1,050		1,050	0.26	97.72
33	Nakana Coffee Factory Ltd	19	1,030		1,030	0.25	97.97
34	Ankole Coffee Producers Coop Union Ltd	29	1,000		1,000	0.25	98.21
35	Jber Coffee Ltd	21	700		700	0.17	98.39
36	Kibinge Coffee Farmers' Coop Soc Ltd	34	660		660	0.16	98.55
37	Friends Of Mothers Initiative Ltd	39		650	650	0.16	98.71
38	Gisha Coffee Ltd	31		640	640	0.16	98.86
39	Mountain Harvest Smc Limited			640	640	0.16	99.02
40	Mt Elgon Agroforestry Communities	40		640	640	0.16	99.18
41	Nucafe	44	350	5	355	0.09	99.27
42	Uganda Tea Corporation Ltd		350		350	0.09	99.35
43	Bugisu Coop Union Ltd	32		334	334	0.08	99.43
44	Bukonzo Joint Co-operative Union Ltd	33		320	320	0.08	99.51
45	Bukonzo Organic Farmers Cooperative Union			320	320	0.08	99.59
46	Funzo Coffee (U) Ltd			320	320	0.08	99.67
47	Rwenzori Farmer's Co-operative Union			320	320	0.08	99.75
48	Tilotaz International Limited		320		320	0.08	99.83
49	Grade A Investments Ltd	35		298	298	0.07	99.90
50	Ishaka Quality Commodities Ltd		295		295	0.07	99.97
51	Kikobero Coffee Company Ltd			120	120	0.03	100.00

Annex 3: Main Destinations of Uganda Coffee by Type in APRIL 2022

DESTINATION	POSITION HELD IN MARCH	QUANTITY (60kg bags)			%AGE MARKET SHARE	
		Robusta	Arabica	Total	Individual	Cumulative
Total		277,244	130,518	407,762	100.00	
1 Italy	1	99,674	35,389	135,063	33.12	33.12
2 Sudan	2	59,483		59,483	14.59	47.71
3 Germany	3	29,674	25,023	54,697	13.41	61.12
4 India	6	27,893	3,552	31,445	7.71	68.84
5 U.S.A	5	4,260	25,517	29,777	7.30	76.14
6 Belgium	4	6,460	16,766	23,226	5.70	81.83
7 Spain	7	12,578		12,578	3.08	84.92
8 Morocco	14	8,961	960	9,921	2.43	87.35
9 South Africa	11	5,960	620	6,580	1.61	88.97
10 Tunisia	9		6,570	6,570	1.61	90.58
11 Portugal	8	3,420	2,292	5,712	1.40	91.98
12 Algeria	13	3,868	334	4,202	1.03	93.01
13 Mexico	28	3,006	640	3,646	0.89	93.90
14 China	29	1,600	1,920	3,520	0.86	94.77
15 Tanzania		333	3,083	3,416	0.84	95.60
16 Russia	30	2,240	320	2,560	0.63	96.23
17 Canada	25		1,969	1,969	0.48	96.71
18 Saudi Arabia		1,536	298	1,834	0.45	97.16
19 South Sudan	33	1,734		1,734	0.43	97.59
20 Australia	21	320	1,293	1,613	0.40	97.99
21 Israel	10	960	610	1,570	0.39	98.37
22 France	20	668		668	0.16	98.53
23 Georgia		668		668	0.16	98.70
24 Switzerland	24	668		668	0.16	98.86
25 South Korea	16		653	653	0.16	99.02
26 Somalia	32	350	298	648	0.16	99.18
27 Greece	40	640		640	0.16	99.34

Annex 3: Main Destinations of Uganda Coffee by Type in APRIL 2022

Destination	POSITION HELD IN MARCH	QUANTITY (60kg Bags)			%Age Market Share	
		Robusta	Arabica	Total	Individual	Cumulative
28 Kenya	19		522	522	0.13	99.47
29 Japan	12	290	155	445	0.11	99.57
30 Finland	34		360	360	0.09	99.66
31 Jordan	35		334	334	0.08	99.74
32 Poland	22		330	330	0.08	99.83
33 Turkey	17		300	300	0.07	99.90
34 Netherlands	39		290	290	0.07	99.97
35 Czech Republic	42		120	120	0.03	100.00

Annex 4: List of Foreign Coffee Buyers during the Month of April 2022

	BUYERS	POSITION HELD MACH	QUANTITY (60kg BAGS) Robusta	Arabica	Total	%AGE MARKET SHARE Individual	Cumulative
	Total		**277,244**	**130,518**	**407,762**	**100.00**	
1	Sucafina	1	29,020	23,085	52,105	12.78	13
2	Ecom Agro Industrialist	4	22,880	22,845	45,725	11.21	24
3	Touton Geneve	3	25,905	13,942	39,847	9.77	34
4	Olam International	2	16,520	21,242	37,762	9.26	43
5	Louis Dreyfus	7	20,524	2,560	23,084	5.66	49
6	Volcafe	6	8,245	9,100	17,345	4.25	53
7	Aldwami Company	9	16,100		16,100	3.95	57
8	Bernhard Rothfos	17	15,580		15,580	3.82	61
9	Altasheel Import & Export enterprises	5	12,600		12,600	3.09	64
10	Bercher Coffee Consulting	19	1,028	8,640	9,668	2.37	66
11	Hamburg Coffee	18	5,290	4,160	9,450	2.32	68
12	D.L.F Complete Solution	10	8,033		8,033	1.97	70
13	Strauss	13	6,760	1,080	7,840	1.92	72
14	Icona Café	15	7,720		7,720	1.89	74
15	Tata Coffee Ltd	16	6,980		6,980	1.71	76
16	Jacobs Douwe Egberts		6,480		6,480	1.59	78
17	Vidya Herbs		6,289		6,289	1.54	79
18	Luigi Lavazza	11	5,540		5,540	1.36	80
19	Almathahib	12	5,250		5,250	1.29	82
20	Terracore		3,228	1,560	4,788	1.17	83
21	Eurocaf Sas		3,950	320	4,270	1.05	84
22	CCL Products	27	3,840	300	4,140	1.02	85
23	Tropical Gmbh	20	4,128		4,128	1.01	86
24	Sarl Sodplus		2,880	668	3,548	0.87	87
25	SLN Coffee Ltd		3,000		3,000	0.74	88
26	Mayasim Import		2,800		2,800	0.69	88
27	Bijdendijk	23	1,300	1,336	2,636	0.65	89
28	Cofftea (Sudan)	8	2,100		2,100	0.52	89
29	Indus Coffee	25		2,092	2,092	0.51	90
30	Others		23,274	17,588	40,862	10.02	100

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April 2022