

## MONTHLY REPORT-FEBRUARY 2023

### Key Highlights



A total of 478,646 60-kilo bags of coffee valued at US\$ 66.03 million were exported in February 2023 at an average price of US\$ 2.30/kilo US cents 3 higher than US\$ 2.27 /kilo in January 2023, and US cents 38 lower than US\$ 2.68/kilo in February 2022. This was an increase of 6% in quantity and a decrease of 8.78% in value compared to the same month last year.



Farm-gate prices for Robusta Kiboko averaged UGX 2,450 per kilo; FAQ UGX 6,450 per kilo, Arabica parchment UGX 9,000 per kilo and Drugar UGX 8,000 per kilo.



Coffee exports for 12 months (March 2022-February 2023) totaled 5.75 million bags worth US\$ 858.98 million compared to 6.61 million bags worth US\$ 762.75 million the previous year (March 2021-February 2023). This represents a decrease of 13% in quantity but an increase of 13% in value.



72% of the total volume was exported by 10 exporters, out of 54 companies which performed during the month, compared to 78% in January 2023.

Mt. Elgon PB fetched the highest price at US \$ 8.71 per kilo.

### 1. Coffee exports

Coffee exports in February 2023 amounted to 478,646 60-kilo bags worth US\$ 66.03 million as shown in Fig 1. This comprised 373,559 bags of Robusta valued at US \$44.75 million and 105,087 bags of Arabica valued at US\$ 21.27 million (see Table 1 and Annex 1). This was an increase of 6.27% in quantity but a decrease of 8.78% in value compared to the same month last year.

By comparing quantity of coffee exported by type in the same month of last Coffee Year (February 2022), Robusta increased by 5.81% in quantity and decreased by 2.74% in value, while Arabica exports increased by 7.92% in quantity and decreased 19.32% in value.

Despite most regions experiencing drought in most regions, monthly coffee exports performance was higher than the previous year. This was mainly driven by exporters who off-loaded coffee from their warehouses as the global Robusta market started correcting upwards on account of reduced global supplies from major origins, Vietnam and Brazil. Arabica exports were higher compared to the same month last year in spite of being an off-year of the biennial cycle characteristic of Arabica coffee.

Coffee exports for 12 months (March 2022-February 2023) totaled 5.75 million bags worth US\$ 858.98 million compared to 6.61 million bags worth US\$ 762.75 million the previous year (March 2021-February 2023). This represents a decrease of 13% in quantity but an increase of 13% in value.

Fig 1: Trend of Total Quantity and Value of Coffee Exported: March 2022- February 2023

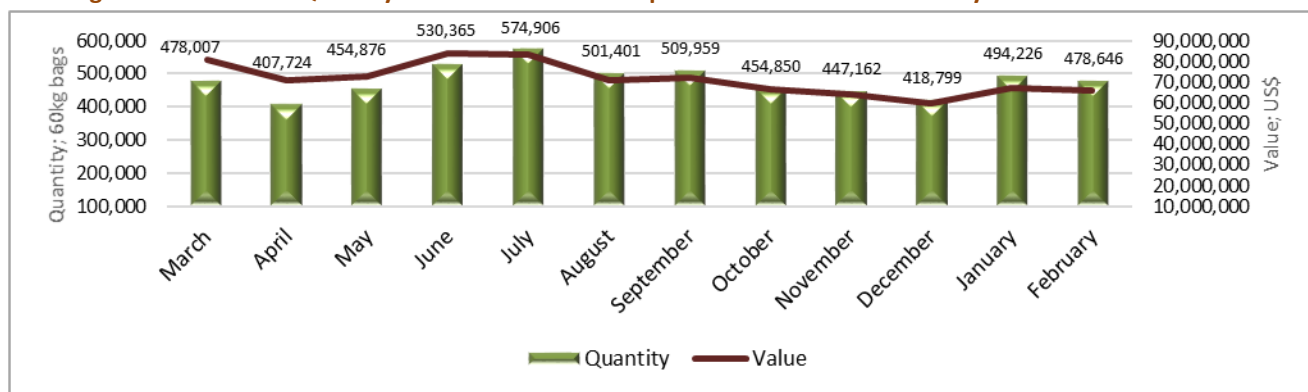


Table1: Comparison of Coffee Exports of February 2021/22 and 2022/23 Coffee Years

Period/Coffee Type	2021/22		2022/23		%age Change	
	Qty(60-kgbag)	Value (US \$)	Qty(60-kgbag)	Value (US \$)	Qty	Value
<b>February Total</b>	<b>450,412</b>	<b>72,384,040</b>	<b>478,646</b>	<b>66,025,994</b>	<b>↑ 6.27</b>	<b>↓ -8.78</b>
Robusta	353,039	46,013,270	373,559	44,751,116	↑ 5.81	↓ -2.74
Arabica	97,373	26,370,770	105,087	21,274,878	↑ 7.92	↓ -19.32

## 2. Exports by Type and Grade

**Table 2** shows coffee exports by type, grade and average realized price for each grade during the month of February 2023. The average export price was US\$ 2.30 per kilo, 3 U.S cent higher than US\$ 2.27 per kilo realized in January 2023. It was 38 US cents lower than in February 2022 (US \$ 2.68/kilo). Robusta exports accounted for 78% of total exports higher than 83% in January 2023. The average Robusta price was US\$ 2.00 per kilo, the same as the previous month. The highest price was for Washed Robusta at US\$ 2.29 per kilo. It was followed by Screen 18, 15 and 14 Fair Trade and Screen 18 organic which fetched US\$ 2.23 per kilo The share of Sustainable/washed coffee to total Robusta exports was only 2.36% slightly than 2.26% in January 2022.

**Table 2: Coffee Exports by Type, Grade & Unit Price in February 2023**

Coffee type	Quantity 60-Kilo Bags	%-age Quantity	Value in US \$	%-age Value	Unit Price US\$/Kilo
<b>Total</b>	<b>478,646</b>		<b>66,025,994</b>		<b>2.30</b>
Washed Robusta	2,590	0.69	355,288	0.79	2.29
Screen 18 Organic	160	0.04	21,376	0.05	2.23
Screen 18 Fair Trade	2,080	0.56	277,885	0.62	2.23
Screen 15 Fair Trade	2,410	0.65	321,973	0.72	2.23
Screen 14 Fair Trade	1,570	0.42	209,750	0.47	2.23
Screen 18	29,955	8.02	3,989,538	8.91	2.22
Screen 17	28,195	7.55	3,628,392	8.11	2.14
Screen 15	145,957	39.07	18,182,022	40.63	2.08
Screen 14	4,494	1.20	541,604	1.21	2.01
Screen 12	83,616	22.38	10,013,963	22.38	2.00
BHP 1199	36,670	9.82	3,425,474	7.65	1.56
Other Robustas	35,862	9.60	3,783,851	8.46	1.76
<b>Total Robustas</b>	<b>373,559</b>	<b>100.00</b>	<b>44,751,116</b>	<b>100.00</b>	<b>2.00</b>
Organic Bugisu	1,167	1.11	291,349	1.37	4.16
Organic Okoro	1,400	1.33	308,622	1.45	3.67
Sustainable Arabica	6,142	5.84	1,780,097	8.37	4.83
Mt Elgon A+	7,585	7.22	1,915,515	9.00	4.21
Mt Elgon B	25	0.02	10,450	0.05	6.97
Mt Elgon CPB	10	0.01	2,725	0.01	4.54
Mt Elgon PB	20	0.02	10,450	0.05	8.71
Rwenzori CPB	712	0.68	134,609	0.63	3.15
Bugisu A+	706	0.67	162,039	0.76	3.83
Bugisu AA	9,062	8.62	2,066,357	9.71	3.80
Bugisu AB	11,329	10.78	2,360,640	11.10	3.47
Bugisu CPB	80	0.08	21,216	0.10	4.42
Bugisu PB	5	0.00	1,058	0.00	3.53
Mixed Arabica	320	0.30	74,464	0.35	3.88
Wugar	16,343	15.55	3,693,316	17.36	3.77
Drugar	39,606	37.69	7,045,703	33.12	2.96
Other Arabicas	10,575	10.06	1,396,267	6.56	2.20
<b>Total Arabica</b>	<b>105,087</b>	<b>100.00</b>	<b>21,274,878</b>	<b>100.00</b>	<b>3.37</b>

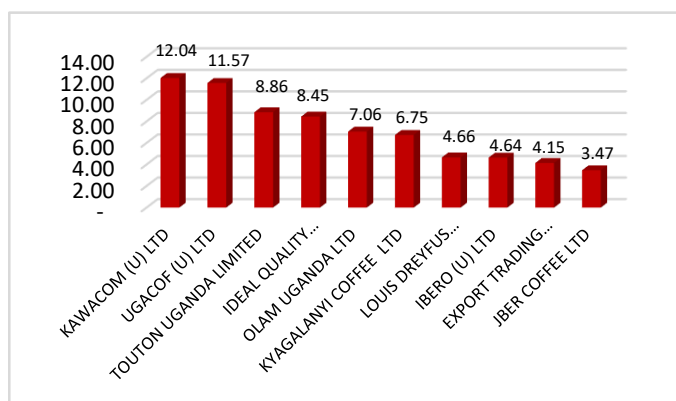
Arabica fetched an average price of US\$ 3.37 per kilo, US cents 25 lower than US\$ 3.62 per kilo realized in January 2023. The highest price was Mt. Elgon PB sold at US\$ 8.71 per kilo a premium of US \$ 4.91 over conventional Bugisu AA. It was followed by Mt. Elgon B sold at US\$ 6.97 per kilo, a premium of US \$ 3.17 over Conventional Bugisu AA. Drugar was sold at US\$ 3.96 per kilo, a discount of US cents 84 from Bugisu AA. Drugar exports were 38% of total Arabica exports compared to 30% the previous month.. The share of sustainable Arabica exports to total Arabica exports was 16% compared to 8% last month.

## 3. Individual Exporter Performance

**Figure 2** shows the top 10 export companies in the month of February 2023. Kawacom (U) Ltd had the highest market share of 12.04% compared to 8.04% in January 2023. It was followed by Ugacof (U) Ltd 11.57% (17.89%); Touton Uganda Limited 8.86% (11.05%) Ideal Quality Commodities Ltd 8.85% (8.85%); Olam Uganda Ltd 7.06% (6.66%), Kyagalanyi Coffee Ltd 6.75% (7.21%); Louis Dreyfus Company (U) Ltd 4.66% (7.07%); Ibero (U) Ltd 4.64% (4.69%); Export Trading Company (U) Ltd 4.15% (3.22%); and Jber Coffee Ltd 3.47% (2.60%) \*The figures in brackets represent percentage market share held in January 2023.

The top 10 exporters held a market share of 72% lower than 78% the previous month reflecting reduced concentration. Changes in exporter positions compared to last month show competition at this level. Out of the 54 exporters that performed, 25 exported Robusta Coffee only while 11 exported Arabica coffee only. **Annex 2** shows a detailed list of exporters' performance in January 2023.

**Figure 2: Top 10 Exporting Companies by percentage market share**



#### 4. Coffee Exports By Destination

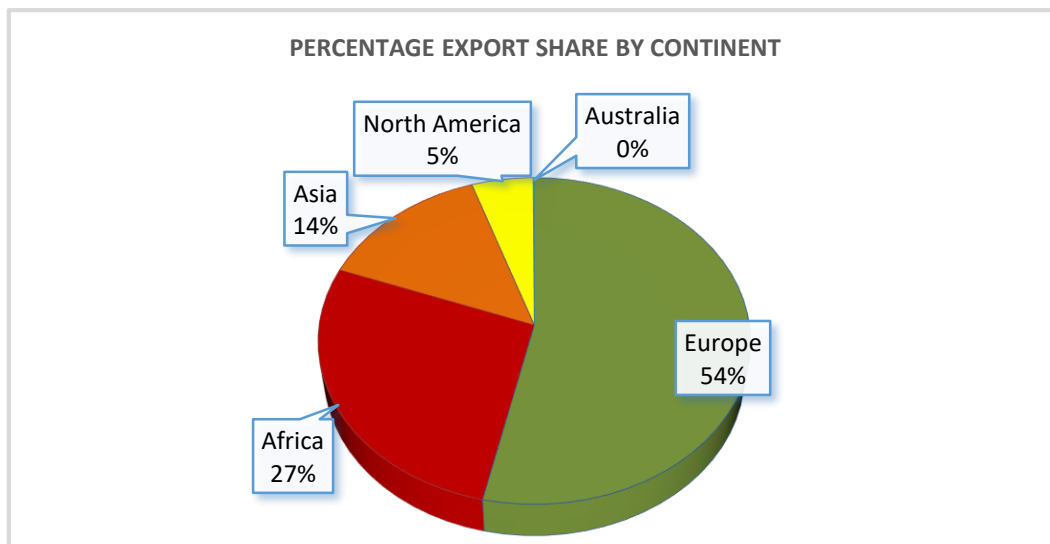
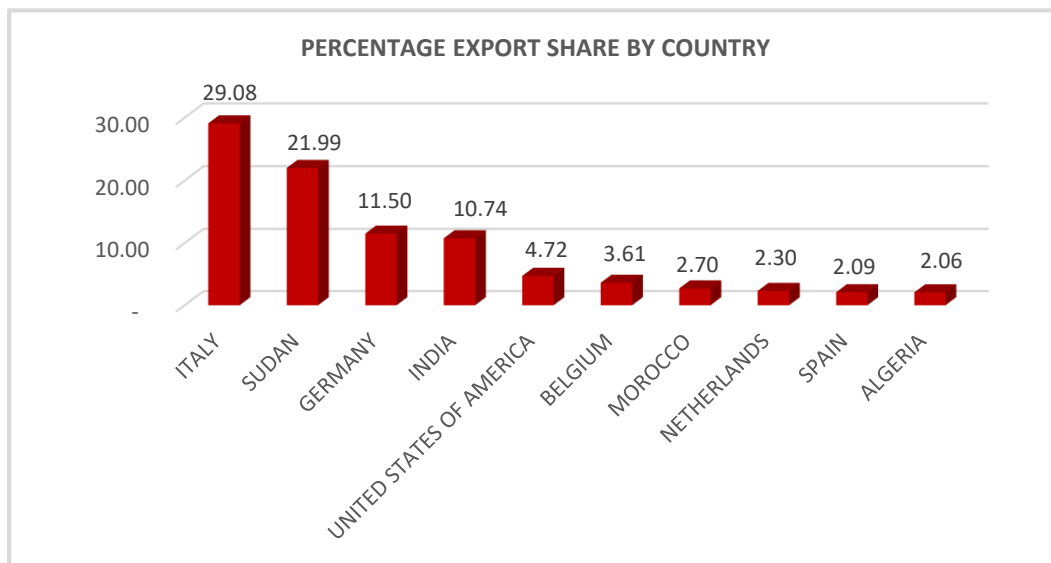
The destinations of Uganda’s coffee exports during the month of February 2023 are shown in **Fig 3** (details in **Annex 3**). Italy maintained the highest market share with 29.08% compared to 38.93 % last month. It was followed by Sudan 21.99% (19.27%), Germany 11.50% (12.49%), India 10.74% (8.47%) and U.S.A 4.72% (2.63%). *\*The figures in brackets represent percentage market share held in January 2023.* The first 10 major destinations of Uganda coffee took a market share of 90.81% compared to 93.31 % last month. Coffee exports to Africa amounted to 131,528 bags, a market share of 27% compared to 119,545 bags (24%) the previous month. African countries that imported Uganda coffee included Sudan, Morocco, South Africa, Egypt, Algeria Kenya and Somalia. Europe remained the main destination for Uganda’s coffees with a 54% imports share, lower than 62% in January 2023.

#### 5. Foreign buyers of Uganda Coffee

**Annex 4** shows a list of Ugandan coffee foreign buyers in February 2023. The top 10 buyers held a market share of 64% of total exports slightly lower than 66% the previous month. Ecom Agro Industrialist led with a market share of 9.81% compared to 5.73% in January 2023. It was followed by Touton Geneve 9.62% (11.05%); Sucafina 7.92%;(16.07%); Olam International 7.34% (7.07%) Altasheel Import & Export Enterprises 6.14% (3.73%); Bernhard Rothfos 5.71% (5.03%); Volcafe 5.61%; (2.86%) Louis Dreyfus 4.66%, Aldwami Company 4.24% (4.18%) and Hamburg Coffee 2.90% (3.34%)

*Note: The figures in brackets represent percentage performance in the previous month – January 2023.*

There were changes in relative position of the first ten major buyers reflecting increasing demand for Uganda coffee abroad.



## 6. Global Situation

World coffee production for 2022/23 is forecast to rebound 6.6 million bags from the previous year to 172.8 million due primarily to Brazil's Arabica crop entering the on-year of the biennial production cycle. Global consumption is expected to rise 800,000 bags to 167.9 million, with the largest gains in the European Union, the United States of America and Brazil. World coffee bean exports are forecast 3.0 million bags lower to 116.1 million as losses in Brazil, Vietnam, and India more than offset gains in Honduras and Colombia. Ending stocks are expected 1.5 million bags higher to 34.1 million. (United States Department of Agriculture, Coffee: World Markets and Trade report).

## 7. Local Situation

During the month of February 2023, farm gate prices ranged from Sh.2,000-2,400/= per kilo of Kiboko (Robusta dry cherries); Shs. 6,300-6,600/= for FAQ (Fair Average Quality); Sh. 8,500- 9,500/= for Arabica parchment; and Sh. 7,500-8,500/= per kilo for Drugar from Kasese. Robusta Kiboko averaged UGX 2,450/= per kilo; FAQ UGX6,450/= per kilo, Arabica parchment UGX 9,000/= per kilo and Drugar UGX 8,000/= per kilo.

## 8. Coffee Development and Promotional Activities

The month of February 2023, was characterized by dry spells across all coffee growing regions, causing moisture stress on newly planted coffee. Northern and Greater Masaka were extremely dry with blowing dry winds and few scattered showers in Greater Masaka. South-western region received generally near normal rainfall across the sub regions. Major pests and disease incidences that were recorded indicated high infestation of CWD, red blister in Greater Masaka and South-western. There was also heavy infestation of coffee mealy bugs in Rwenzori and BCTB in Central, Greater Masaka, Northern, Eastern, South-western and Western regions. Coffee Berry Disease (CBD) reported high in SW and in 3 districts in Western (Masindi, Kiboga, Kyankwazi). UCDA supported the distribution of Imidachloprid pesticides for the control of BCTB. 472 boxes (each 500 sachets @ 20gms) of Imidachloprid were distributed as follows: 160 in Eastern, 152 in Elgon and 160 in Central regions. Also, conducted nursery verifications and/or inspections to 129 CWDr nurseries (75 in Central, 15 in South West, 18 in Northern, 21 in Western, and 25 in Arabica areas (5 in South-western, 20 in Elgon).

Conducted seedlings verification exercise that revealed that more than 21,577,530 coffee seedlings are available in Northern for April-August 2023) season from 188 nurseries.

The Directorate of Development Services organized 149 farmer trainings across all the coffee regions, benefiting 2,208 farmers (1639M, 569F, 256Y). Conducted 515 farm visits reaching 1,863 farmers (1499 Male, 364 Female, 147 Youth). The trainings emphasized Good Agronomic Practices (GAPs, coffee renovation and rehabilitation, soil and water conservation practices). The trainings were complemented on 9 radio talk shows; 4 in Western; 2 in Western; 1 in Rwenzori; 2 in Elgon and 2 in South-western. The key messages aired on radio covered topics in GAPs, coffee quality management, good harvesting and post-harvest handling in addition pests and disease control for especially Black Coffee Twig Borer (BCTB). Trainings and demonstrations on coffee stumping resulted into coffee farmers adopting stumping, hence a total of 33,950 coffee trees were stumped. UCDA supported these farmers with 92 pruning, 97 bow saws and 50 spare blades. UCDA field teams also conducted inspections to 239 factories, 118 buying stores, 4 grading facilities in central region and 4 wet mills in South West. 45 traders were trained on post-harvest handling) in Western region, while 14 buying stores, 6 traders and 2 hullers were registered and 8 buying stores, 2 hullers, 2 wet mills and 4 traders were licensed.

## 9. Outlook for March 2023

Coffee exports are projected to be 458,000 bags. The main harvesting season in Central and Eastern regions which started in October will be at its tail end. Exporters are likely to continue to drawdown on their stocks to fulfil contractual obligations with buyers abroad.

## Annex 1: Comparative Coffee Export Performance – 60-kilo bags; US\$

Coffee Year	2021/22		2022/23		%age Change	
	Quantity	Value \$	Quantity	Value \$	Quantity	Value \$
<b>Grand Total</b>	<b>2,400,452</b>	<b>341,997,164</b>	<b>2,293,683</b>	<b>323,871,233</b>	<b>-4.45</b>	<b>-5.30</b>
<b>Total Robusta</b>	<b>1,984,433</b>	<b>242,408,764</b>	<b>1,878,710</b>	<b>233,212,085</b>	<b>-5.33</b>	<b>-3.79</b>
<b>Total Arabica</b>	<b>416,019</b>	<b>99,588,399</b>	<b>414,973</b>	<b>90,549,223</b>	<b>-0.25</b>	<b>-9.08</b>
<b>February</b>	<b>450,412</b>	<b>72,384,040</b>	<b>478,646</b>	<b>66,025,994</b>	<b>6.27</b>	<b>-8.78</b>
Robusta	353,039	46,013,270	373,559	44,751,116	5.81	-2.74
Arabica	97,373	26,370,770	105,087	21,274,878	7.92	-19.32
<b>January</b>	<b>401,892</b>	<b>61,939,266</b>	<b>494,226</b>	<b>67,350,941</b>	<b>22.97</b>	<b>8.74</b>
Robusta	314,945	40,025,635	412,282	49,567,361	30.91	23.84
Arabica	86,947	21,913,631	81,944	17,783,581	-5.75	-18.85
<b>December</b>	<b>537,274</b>	<b>75,356,632</b>	<b>418,799</b>	<b>59,534,172</b>	<b>-22.05</b>	<b>-21.00</b>
Robusta	452,878	55,293,020	331,446	40,551,740	-26.81	-26.66
Arabica	84,396	20,063,612	87,353	18,986,350	3.50	-5.37
<b>November</b>	<b>525,915</b>	<b>71,219,460</b>	<b>447,162</b>	<b>64,138,603</b>	<b>-14.97</b>	<b>-9.94</b>
Robusta	437,413	51,545,298	364,875	45,378,404	-16.58	-11.96
Arabica	88,502	19,674,162	82,287	18,760,200	-7.02	-4.65
<b>October</b>	<b>484,959</b>	<b>61,097,766</b>	<b>454,850</b>	<b>66,821,523</b>	<b>-6.21</b>	<b>9.37</b>
Robusta	426,158	49,531,541	396,548	52,963,464	-6.95	6.93
Arabica	58,801	11,566,224	58,302	13,744,214	-0.85	18.83

## Annex 2: List of Coffee Exporters and their Market Shares: February 2023

EXPORTING COMPANY	POSITION HELD IN JANUARY	QUANTITY (Bags)		PERCENTAGE MARKET SHARE		
		Robusta	Arabica	Total	Individual	Cumulative
<b>Total</b>		<b>373,559</b>	<b>105,087</b>	<b>478,646</b>	<b>100</b>	
1 Kawacom (U) Ltd	4	44,429	13,189	57,618	12.04	12.04
2 Ugacof (U) Ltd	1	43,552	11,840	55,392	11.57	23.61
3 Touton Uganda Limited	2	27,004	15,395	42,399	8.86	32.47
4 Ideal Quality Commodities Ltd	3	38,540	1,916	40,456	8.45	40.92
5 Olam Uganda Ltd	7	25,934	7,864	33,798	7.06	47.98
6 Kyagalanyi Coffee Factory Ltd	5	17,710	14,599	32,309	6.75	54.73
7 Louis Dreyfus Company (U) Ltd	6	22,310		22,310	4.66	59.39
8 Ibero (U) Ltd	8	14,411	7,810	22,221	4.64	64.04
9 Export Trading Company (U) Ltd	9	16,617	3,226	19,843	4.15	68.18
10 Jber Coffee Ltd	12	16,617		16,617	3.47	71.65
11 Sena Indo Uganda Limited	11	8,182	5,648	13,830	2.89	74.54
12 JKCC General Supplies Ltd	20	10,184	640	10,824	2.26	76.80
13 Besmark Coffee Company Limited	23	2,407	7,470	9,877	2.06	78.87
14 Orah Impex (U) Limited	22	8,720		8,720	1.82	80.69
15 Darley Investments Ltd	13	6,741	1,720	8,461	1.77	82.46
16 Grainpulse Ltd	10	8,300		8,300	1.73	84.19
17 Omadil Coffee Traders Ltd		8,200		8,200	1.71	85.90
18 Abbarci Industries Limited		6,502	768	7,270	1.52	87.42
19 Ankole Coffee Producers Coop Union Ltd	15	6,220		6,220	1.30	88.72
20 Commodity Solutions (U) Ltd	16	6,106		6,106	1.28	90.00
21 Xag Coffee Exporters	29	5,490		5,490	1.15	91.14
22 The Edge Trading (U) Ltd	17	3,660	1,388	5,048	1.05	92.20
23 Tata Uganda Limited	24	4,500		4,500	0.94	93.14
24 Agri Evolve	21		3,652	3,652	0.76	93.90
25 Gisha Coffee Ltd	44	2,036	1,280	3,316	0.69	94.60
26 Coffee World Ltd	18	2,776	320	3,096	0.65	95.24
27 Nucafe	26	2,067	1,005	3,072	0.64	95.88

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Exporting Company	POSITION HELD IN JANUARY	QUANTITY (Bags)			Percentage Market Share	
		Robusta	Arabica	Total	Individual	Cumulative
28 Kaweri Coffee Plantation	25	2,590		2,590	0.54	96.43
29 Discovery Trading Limited	19	1,340	688	2,028	0.42	96.85
30 Zigoti Coffee Works Ltd	31	1,642		1,642	0.34	97.19
31 Nakana Coffee Factory Ltd	28	1,370		1,370	0.29	97.48
32 Uganda Tea Corporation Ltd		1,050		1,050	0.22	97.70
33 Bakwanye Trading Co. Ltd	35		960	960	0.20	97.90
34 Karaz Coffee Factory	39	700		700	0.15	98.04
35 Kayunga Nile Coffee Farmer's Co-operative Society Ltd	40	700		700	0.15	98.19
36 Totongi Coffee Co. Ltd	42	700		700	0.15	98.34
37 Two Rivers Investments Group Ltd		700		700	0.15	98.48
38 Sukuma Commodities Limited	27	668		668	0.14	98.62
39 Ishaka Quality Commodities Ltd	47	650		650	0.14	98.76
40 Bukonzo Joint Co-operative Union Ltd	48		640	640	0.13	98.89
41 Prime African Coffee Initiative		640		640	0.13	99.03
42 Robust Commodities Uganda Limited		600		600	0.13	99.15
43 Grade A Investments Ltd	54		550	550	0.11	99.27
44 Bufumbo Organic Farmers Association			356	356	0.07	99.34
45 Anderson Investments Ltd			350	350	0.07	99.41
46 Noble Commodities (U) Ltd	41	350		350	0.07	99.49
47 Superbia International Coffee Trade Ltd	32		350	350	0.07	99.56
48 Bakhsons Trading Co. (U) Ltd	38	330		330	0.07	99.63
48 Geruga Export Limited		147	183	330	0.07	99.70
50 Bukonzo Organic Farmers Cooperative Union			320	320	0.07	99.76
51 Friends Of Mothers Initiative Ltd			320	320	0.07	99.83
52 Mbale Importers & Exporters Ltd	30		320	320	0.07	99.90
53 Mountain Harvest Smc Limited	52		320	320	0.07	99.97
54 Rezlex Investment Ltd	34	167		167	0.03	100.00

### Annex 3: Main Destinations of Uganda Coffee by Type in February 2023

DESTINATION	POSITION HELD IN JANUARY	QUANTITY (60kg bags)			%AGE MARKET SHARE	
		Robusta	Arabica	Total	Individual	Cumulative
Total		373,559	105,087	478,646	100	
1 Italy	1	103,680	35,521	139,201	29.08	29.08
2 Sudan	2	105,235		105,235	21.99	51.07
3 Germany	3	38,747	16,291	55,038	11.50	62.57
4 India	4	49,847	1,582	51,429	10.74	73.31
5 U.S.A	7	6,200	16,394	22,594	4.72	78.03
6 Belgium	5	11,836	5,462	17,298	3.61	81.65
7 Morocco	6	11,640	1,280	12,920	2.70	84.35
8 Netherlands	10	2,460	8,560	11,020	2.30	86.65
9 Spain	8	5,785	4,239	10,024	2.09	88.74
10 Algeria	9	7,320	2,560	9,880	2.06	90.81
11 Switzerland	24	4,670	640	5,310	1.11	91.92
12 Japan	13	3,840	1,316	5,156	1.08	92.99
13 Israel	17	4,334		4,334	0.91	93.90
14 United Arab Emirates	15	3,173	334	3,507	0.73	94.63
15 Finland	16	1,920	1,054	2,974	0.62	95.25
16 Poland	22	1,080	1,800	2,880	0.60	95.85
17 Russia	11	2,240	320	2,560	0.53	96.39
18 United Kingdom	29	640	1,619	2,259	0.47	96.86
19 Portugal	26	2,000		2,000	0.42	97.28
20 South Africa	21		1,690	1,690	0.35	97.63
21 Estonia	28	960	640	1,600	0.33	97.97
22 Canada		1,050	320	1,370	0.29	98.25
23 Turkey	12	1,030	334	1,364	0.28	98.54
24 China	14	640	320	960	0.20	98.74
25 France	18	938		938	0.20	98.93
26 Greece	23	720		720	0.15	99.08
27 Egypt	32	700		700	0.15	99.23



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Destination	POSITION HELD IN JANUARY	QUANTITY (60kg Bags)			%Age Market Share	
		Robusta	Arabica	Total	Individual	Cumulative
28 Mexico			666	666	0.14	99.37
29 Kenya	30		553	553	0.12	99.48
30 Somalia	33		550	550	0.11	99.60
31 Qatar		234	100	334	0.07	99.67
32 Armenia		320		320	0.07	99.74
33 South Korea		320		320	0.07	99.80
34 Saudi Arabia	20		320	320	0.07	99.87
35 Sweden	19		300	300	0.06	99.93
36 Australia			255	255	0.05	99.99
37 Zech Republic			67	67	0.01	100.00

#### Annex 4: List of Foreign Coffee Buyers during the Month of February 2023

	BUYERS	POSITION HELD IN JANUARY	QUANTITY		%AGE MARKET SHARE		
			(60kg BAGS)		Total	Individual	Cumulative
			Robusta	Arabica			
	<b>Total</b>		<b>373,559</b>	<b>105,087</b>	<b>478,646</b>	<b>100</b>	
1	Ecom Agro Industrialist	5	33,556	13,400	46,956	9.81	9.81
2	Touton Geneve	2	27,004	19,065	46,069	9.62	19.44
3	Sucafina	1	27,699	10,217	37,916	7.92	27.36
4	Olam International	4	26,936	8,184	35,120	7.34	34.69
5	Altasheel Import & Export	8	29,400		29,400	6.14	40.84
6	Bernhard Rothfos	6	18,891	8,450	27,341	5.71	46.55
7	Volcafe	10	16,510	10,319	26,829	5.61	52.15
8	Louis Dreyfus	3	22,310		22,310	4.66	56.81
9	Aldwami Co	7	20,300		20,300	4.24	61.06
10	Hamburg Coffee	9	13,860		13,860	2.90	63.95
11	Vidya Herbs	12	12,887		12,887	2.69	66.64
12	Strauss	17	5,240	4,080	9,320	1.95	68.59
13	Alharamain		8,050		8,050	1.68	70.27
14	Bercher Coffee Consulting	24	5,650	1,600	7,250	1.51	71.79
15	Koninklijke Douwe	19	5,040	720	5,760	1.20	72.99
16	Eldegya Co.	25	4,900		4,900	1.02	74.01
17	Dif For Complete Solution	13	4,803		4,803	1.00	75.02
18	Tata Coffee Ltd	28	4,500		4,500	0.94	75.96
19	Almathahib	15	4,200		4,200	0.88	76.84
20	Pacorini Silocaf		320	3,708	4,028	0.84	77.68
21	Walter Matter		3,669		3,669	0.77	78.44
22	Smart Square		3,006	334	3,340	0.70	79.14
23	Nkg Bero Italia		2,017	1,303	3,320	0.69	79.84
24	Vayhan Coffee India	26	3,150		3,150	0.66	80.49
25	Eurocaf Sas	20	2,978		2,978	0.62	81.12
26	Jacobs Douwe Egberts	21	2,880		2,880	0.60	81.72
27	Luigi Lavazza		2,720		2,720	0.57	82.29
28	Icona Café	22	1,000	1,600	2,600	0.54	82.83
29	Tropical Gmbh	29	2,590		2,590	0.54	83.37
30	Others		57,493	22,107	79,600	16.63	100.00