



UCDA

MONTHLY REPORT-MARCH 2024

Key Highlights



A total of 329,686 60-kilo bags of coffee valued at US\$ 64.74 million were exported in March 2024 at an average price of US\$ 3.27/kilo US cents 10 higher than US\$ 3.17/Kilo in February 2024, and US cents 83 higher than US\$ 2.44/kilo in March 2023. This was a decrease of 32.4% in quantity and 9.45% in value compared to the same month last year.



Farm-gate prices for Robusta Kiboko averaged UGX 5,100 per kilo; FAQ UGX 10,750 per kilo, Arabica parchment UGX 11,500 per kilo and Drugar UGX 10,500 per kilo.



Coffee exports for the twelve months (April 2023-March 2024) totaled 5.90 million bags worth US\$ 993.63 million compared to 5.76 million bags worth US\$ 849.86 million in the previous year (April 2022-March 2023). This represents an increase of 2.42% and 16.91% in quantity and value respectively.



70% of the total volume was exported by 10 exporters, out of 61 companies which performed during the month compared to 72% in February 2024.

Sustainable Arabica Fully Washed Sipi Falls fetched the highest price at US \$ 4.70 per kilo.

1. Coffee exports

Coffee exports in March 2024, amounted to 329,686 60-kilo bags, worth US\$ 64.74 million as shown in Fig 1. This comprised of 244,975 bags of Robusta valued at US \$ 46.01 million and 84,711 bags of Arabica valued at US\$ 18.72 million (see Table 1 and Annex 1). This was a decrease of 32.40% and 9.45% in quantity and value respectively compared to the same month last year.

By comparing quantity of coffee exported by type in the same month of last Year (March 2023), Robusta decreased by 33.03% and 0.24% in quantity and value respectively, and Arabica exports decreased by 30.53% and 26.19% in quantity and value respectively.

The monthly coffee exports volume was lower than the previous year due a smaller harvest in Elgon region coupled with delays in the onset of the harvest season and shortage of shipping containers.

Coffee exports for the twelve months (April 2023-March 2024) totaled 5.90 million bags worth US\$ 993.63 million compared to 5.76 million bags worth US\$ 849.86 million in the previous year (April 2022-March 2023). This represents an increase of 2.42% in 16.91% in quantity and value respectively.

Fig 1: Trend of Total Quantity and Value of Coffee exports. April 2023- March 2024

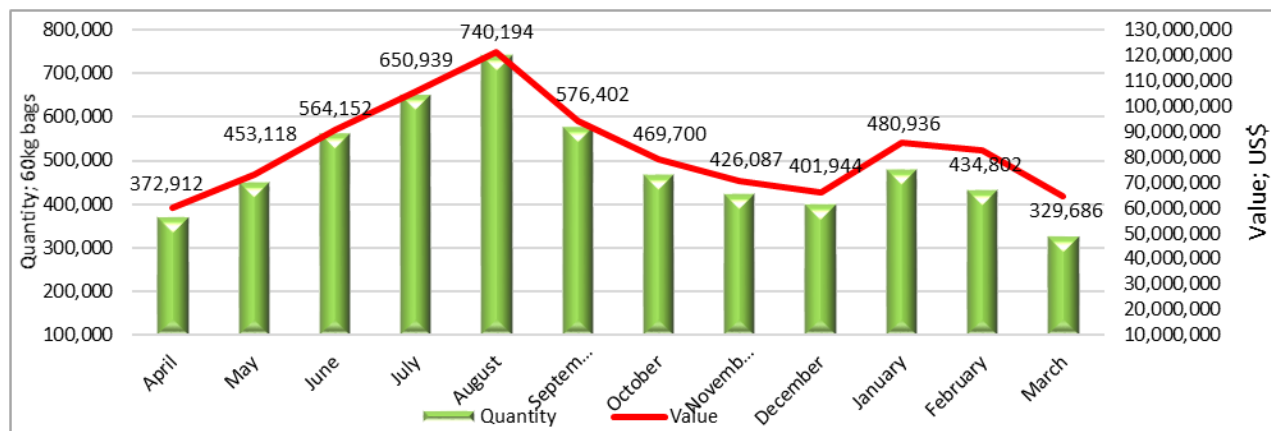


Table1: Comparison of Coffee Exports of March 2022/23 and 2023/24 Coffee Years

Period/Coffee Type	2022/23		2023/24		%age Change	
	Qty(60-kg bags)	Value (US \$)	Qty(60-kg bags)	Value (US \$)	Qty	Value
March Total	487,735	71,491,470	329,686	64,735,218	↓ -32.40	↓ -9.45
Robusta	365,797	46,122,496	244,975	46,011,274	↓ -33.03	↓ -0.24
Arabica	121,938	25,368,973	84,711	18,723,744	↓ -30.53	↓ -26.19

2. Exports by Type and Grade

Table 2 shows coffee exports by type, grade and average realized price for each grade during the month of March 2024. The average export price was US\$ 3.27 per kilo, US cents 10 higher than in February 2024 (US\$ 3.17). It was 83 US cents higher than in March 2023 (US \$ 2.44/kilo). Robusta exports accounted for 74% of total exports, higher than 68% in February 2024. The average Robusta price was US\$ 3.13 per kilo, 4 cents lower than US\$ 3.17 per kilo the previous month. The highest price was for Washed Robusta sold at US\$ 4.23 per kilo and it was followed by Screen 17 sold at US\$ 3.42 per kilo.

The share of Sustainable/washed coffee to total Robusta exports was 0.46% compared to 2% in February 2024. Arabica fetched an average price of US\$ 3.67 per kilo US cents 8 lower the previous month. The highest price was Sustainable Arabica Fully washed Sipi Falls at US\$ 4.70 per kilo. It was followed by Wugar sold at US\$ 4.54 per kilo. Drugar was sold at US\$ 3.54 per kilo, 21 cents lower than 3.75 per kilo last month, and was US cents 48 lower than Bugisu AA. Drugar exports were 42% of total Arabica exports higher than 39% the previous month. The share of sustainable Arabica exports to total Arabica exports was 15.21% compared to 14.03% in February 2024.

Table 2: Coffee Exports by Type, Grade & Unit Price in March 2024

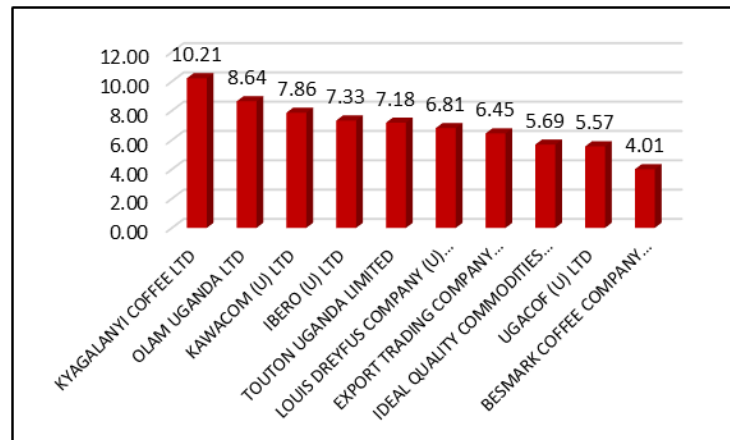
Coffee type	Quantity 60-Kilo Bags	%-age Quantity	Value in US \$	%-age Value	Unit Price US\$/Kilo
Total	329,686		64,735,218		3.27
Washed Robusta	1,115	0.46	283,084	0.61	4.23
Screen 18	25,189	10.28	5,149,849	11.18	3.41
Screen 17	21,006	8.57	4,314,150	9.37	3.42
Screen 15	100,019	40.83	20,132,720	43.71	3.35
Screen 14	3,600	1.47	739,100	1.60	3.42
Screen 12	43,871	17.91	8,408,785	18.26	3.19
BHP 1199	30,399	12.41	4,002,807	8.69	2.19
Other Robustas	19,776	8.07	3,026,415	6.57	2.55
Total Robustas	244,975	100.00	46,056,909	100.00	3.13
Organic Okoro	320	0.38	77,194	0.41	4.02
Organic Wugar	320	0.38	76,191	0.41	3.97
Organic Drugar	660	0.78	155,232	0.83	3.92
Sustainable Arabica Fully Washed					
Sipi Falls	1,734	2.05	489,241	2.62	4.70
Mt Elgon A+	6,099	7.20	1,556,408	8.33	4.25
Mt Elgon AA	200	0.24	47,847	0.26	3.99
Bugisu A+	3,510	4.14	864,456	4.63	4.10
Bugisu AA	10,520	12.42	2,538,397	13.59	4.02
Bugisu AB	6,939	8.19	1,619,479	8.67	3.89
Bugisu PB	211	0.25	51,446	0.28	4.06
Bugisu CPB	1,980	2.34	451,770	2.42	3.80
Bugisu C	1,414	1.67	279,696	1.50	3.30
Wugar	6,330	7.47	1,722,824	9.22	4.54
Drugar	35,174	41.52	7,473,825	40.01	3.54
Other Arabicas	9,300	10.98	1,274,303	6.82	2.28
Total Arabicas	84,711	100.00	18,678,309	100.00	3.67

3. Individual Exporter Performance

Figure 2 shows the top 10 export companies' performance in the month of March 2024. Kyagalanyi Coffee Ltd had the highest market share of 10.21% compared to 9.06% in February 2024. It was followed by Olam Uganda Ltd 8.64%(11.53%); Kawacom (U) Ltd 7.86% (7.71%), Ibero (U) Ltd 7.33% (6.77%), Touton Uganda Ltd 7.18%(3.22%), Louis Dreyfus (U) Ltd 6.81% (8.34%), Export Trading Company (U) Ltd 6.45% (5.35%), Ideal Quality commodities Ltd 5.69% (7.72%), Ugacof (U) Ltd 5.57% (6.48%), and Besmark Coffee Company Limited 4.01% (2.17%) *The figures in brackets represent percentage market share held in February 2024.

The top 10 exporters held a market share of 69.74% lower than 72% the previous month reflecting competition at exporter level. Out of the 61 exporters who performed, 22 exported Robusta Coffee only while 15 exported Arabica coffee only. **Annex 2** shows a detailed list of exporters' performance in March 2024.

Figure 2: Top 10 Exporting Companies by percentage market share



4. Coffee Exports By Destination

The destinations of Uganda’s coffee exports during the month of March 2024 are shown in **Fig 3** (details in **Annex 4**). Italy maintained the highest market share with 38.08% compared to 37.74% last month. It was followed by India 12.29% (11.11%), Germany 10.50% (9.08%), Belgium 2.92% (4.31%) and Sudan 4.99% (9.50%). **The figures in brackets represent percentage market share held in February 2024.* The first 10 major destinations of Uganda coffee took a market share of 89.27% compared to 87.23% last month. Coffee exports to Africa amounted to 33,328 bags, a market share of 10% compared to 60,948 bags (14%) the previous month. African countries that imported Uganda coffee included Sudan, Morocco,, South Africa, Egypt, and Kenya. Europe remained the main destination for Uganda’s coffees with a 66% imports share, lower than 64% in February 2024.

5. Foreign buyers of Uganda Coffee

Annex 4 shows a list of Ugandan coffee foreign buyers in March 2024. The top 10 buyers held a market share of 59.16% higher than 57% in the previous month. Olam International led with a market share of 9.16% compared to 11.48% in February 2024. It was followed by Volcafe 7.53% (4.91%); Touton SA 7.37%; (4.10%) Bernhard Rothfos 7.33% (6.77%); Louis Dreyfus 6.81% (8.34%); Sucafina 5.85% (6.25%); Ecom Agro Industrialist 5.64% (6.07%) Hamburg Coffee 3.97% (2.98%); Eurocafe SRL 2.96% (3.62%) and *Note: The figures in brackets represent percentage performance in the previous month –February 2024.* Changes in the relative positions of the first 10 major buyers reflects continued demand for Uganda coffee abroad.

Figure 3: Top ten export destinations by percentage market share

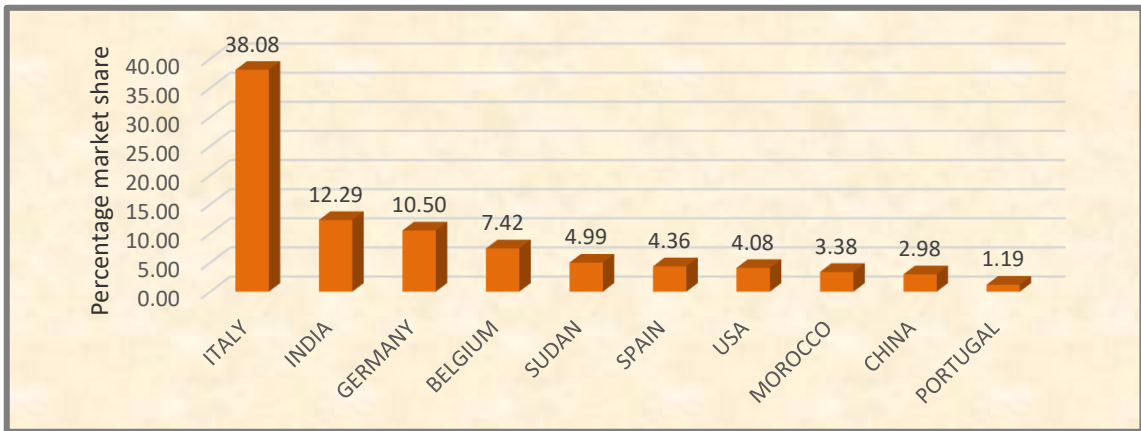


Figure 4: Percentage export share by continent

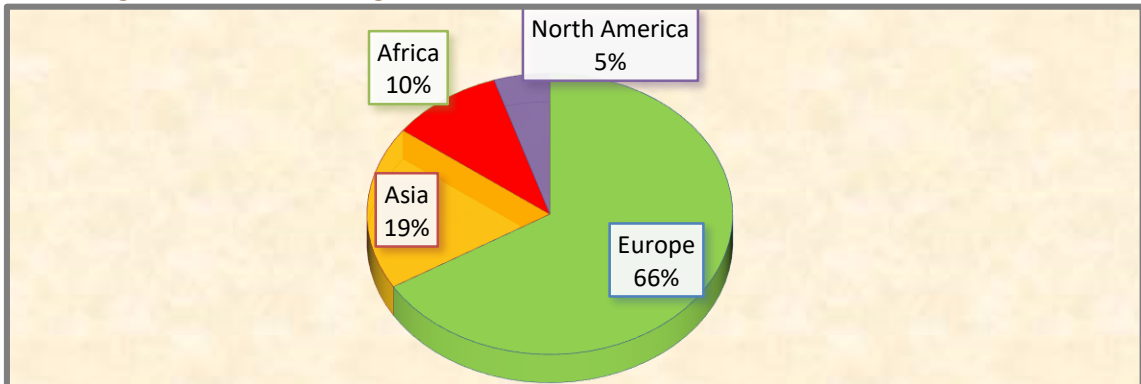
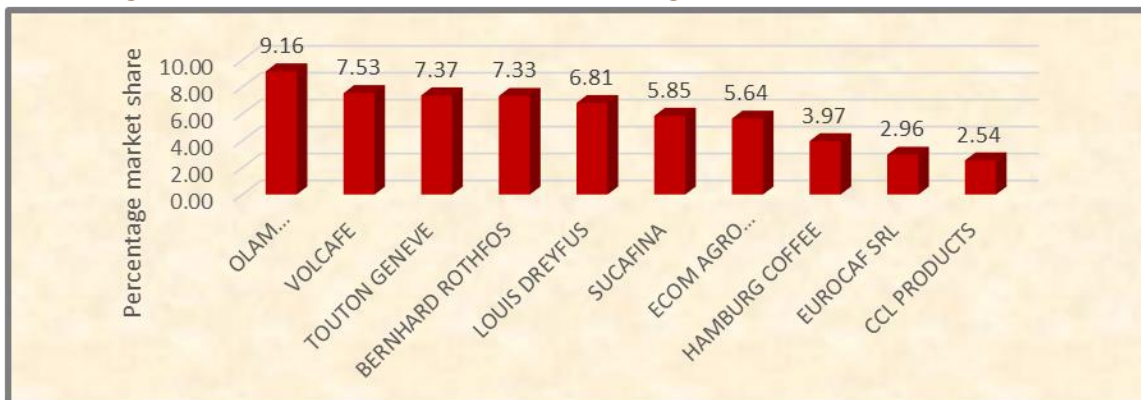


Figure 5: Top ten buyers by percentage market share



6. Global Situation

World coffee production for 2023/24 is forecast to reach 171.4 million bags, 6.9 million bags higher than the previous Year of 164.5 million bags, with higher output in Brazil, Colombia and Ethiopia expected to more than offset reduced production in Indonesia. Global exports are expected to increase by 8.4 million bags to 119.92 million bags, mainly due to strong shipments from Brazil. Global consumption is forecast at 169.5 million bags, with the largest increase in the European Union, the United States of America and Brazil. Ending inventories are expected to continue to tighten to a 12-year low of 26.5 million bags. (United States Department of Agriculture, Coffee: World Markets and Trade report-December 2023).

7. Local Situation

During the month of March 2024, farm gate prices ranged from Shs 4,800-5,400/= per kilo of Kiboko (Robusta dry cherries); Shs.10,000-11,500/= for FAQ (Fair Average Quality); Sh. 11,000- 12,000/= for Arabica parchment; and Sh. 10,000-11,000/= per kilo for Drugar. Compared to the previous month, Robusta Kiboko averaged UGX 5,100 per kilo, higher than UGX 4,250 per kilo, FAQ UGX 10,750 per kilo higher than UGX 10,500, Arabica parchment UGX 11,500 per kilo and Drugar UGX 10,500/= per kilo the same as the previous month.

8. Coffee Consumption and Promotional Activities.

Uganda Coffee Development Authority(UCDA) promoted domestic coffee consumption at 6 events namely: The Uganda European Union Business Forum 2024 that was held from 5th -7th March 2024 at Speke Resort Munyonyo. This third edition of the Forum was the largest and most influential joint Uganda-EU event on doing business and investing in the country. The forum registered a turn up of over 90 exhibitors and over 2000 participants. President Yoweri Kaguta Museveni attended the Forum as Chief Guest, together with several high-level Government of Uganda officials; UCDA also promoted coffee consumption at the Women's Day celebrations held in Abim district on 23rd March 2024 at Aninata Primary School playground; the Coffee and Agroforestry public private partnership event held from the 4th to 8th March 2024 at Rampara Farm institute and Saza grounds in Masaka District; The 3rd joint Agro Industrialisation Programme Annual Review Work shop on 27th -28th March 2024 at Speke Resort Hotel Munyonyo; In Bunyoro KItara Kingdom at the Musajjamukuru Parish Buhimba sub-county in Kikuube district on 27th March 2024, an event organised by Bunyoro KItara Kingdom as a strategy to promote coffee growing in the region; and at Busitema University as part of the strategy to promote coffee drinking culture among the youth, targeting higher institutions of learning. 42 students were trained in the basics of barista skills to improve their coffee brewing skills. During these events, coffee was provided to over 4000 participants and various opportunities along the value chain were shared to interest the public to invest in the coffee value chain.

9. Coffee Development Activities

During the month of March 2024, UCDA showcased an array of initiatives aimed at bolstering coffee production and sustainability in all coffee growing regions countrywide. These included the promotion of Good Agricultural Practices (GAPs); Rehabilitation & Renovation (R&R) techniques. A total of **108 demonstrations** were established and farmers across the coffee regions were equipped with the knowledge and skills necessary to optimize their coffee cultivation methods.

The verification of **126 nurseries and 2 seed gardens** underscored a commitment to quality assurance and the propagation of superior CWDr and Arabica varieties crucial for maintaining the industry's standards. Extension staff across regions also provided soil fertility technical support to 163 farmers through meticulous soil sampling and analysis, and tailored recommendations were disseminated, empowering farmers to make informed decisions regarding soil management. This holistic approach to productivity enhancement was further evidenced by the monumental task of **stumping 500,636 unproductive coffee trees**. In addition to directly aiding farmers, capacity building initiatives included **147 farmer trainings** to impart essential knowledge on cultivation and management techniques to **3,220 farmers**. Furthermore, extensive advisory services were delivered through **1,201 farm visits**, offering personalized guidance tailored to the unique needs of individual farmers.

In fostering collaboration and knowledge-sharing, UCDA demonstrated a keen understanding of the interconnectedness of stakeholders within the coffee industry. Through engagement in collaborative events, expos, and fairs, knowledge dissemination on best practices and innovations were facilitated, enriching the collective expertise of farmers and stakeholders.

Despite the remarkable achievements outlined, UCDA remained vigilant in addressing production challenges, including the prevalence of pests and diseases across different regions. By identifying and acknowledging these obstacles, efforts were directed towards implementing targeted interventions and mitigation strategies, ensuring the continued resilience and prosperity of the coffee industry.

9. Outlook for April 2024

Coffee exports are projected to be 400,000 60-kilobags. Harvesting of the main crop south of the equator (Masaka and South Western regions) has started. Harvest of the fly crop North of the equator has also started.

Annex 1: Comparative Coffee Export Performance – 60-kilo bags; US\$

Coffee Year	2022/23		2023/24		%age Change	
	Quantity	Value \$	Quantity	Value \$	Quantity	Value \$
Grand Total	2,782,074	395,232,932	2,543,205	448,317,867	-8.59	13.43
Total Robusta	2,245,543	279,419,794	2,107,152	355,546,886	-6.16	27.24
Total Arabica	536,531	115,813,138	436,003	92,770,781	-18.74	-19.90
March	487,735	71,491,470	329,686	64,735,218	-32.40	-9.45
Robusta	365,797	46,122,496	244,975	46,011,274	-33.03	-0.24
Arabica	121,938	25,368,973	84,711	18,723,744	-30.53	-26.19
February	479,446	66,020,885	434,802	82,591,348	-9.31	25.10
Robusta	374,359	44,779,600	372,727	68,627,859	-0.44	53.26
Arabica	105,087	21,241,285	62,075	13,963,489	-40.93	-34.26
January	494,082	67,253,285	480,936	85,364,840	-2.66	26.93
Robusta	412,518	49,571,169	402,858	67,965,688	-2.34	37.11
Arabica	81,564	17,682,116	78,078	17,399,152	-4.27	-1.60
December	418,799	59,534,172	401,994	66,010,411	-4.01	10.88
Robusta	331,446	40,547,821	337,634	52,928,321	1.87	30.53
Arabica	87,353	18,986,350	64,310	13,082,090	-26.38	-31.10
November	447,162	64,195,442	426,087	70,731,643	-4.71	10.18
Robusta	364,875	45,435,243	338,905	53,156,583	-7.12	16.99
Arabica	82,287	18,760,200	87,182	17,575,060	5.95	-6.32
October	454,850	66,737,678	469,700	78,884,407	3.26	18.20
Robusta	396,548	52,963,465	410,053	66,857,161	3.41	26.23
Arabica	58,302	13,774,214	59,647	12,027,246	2.31	-12.68

Annex 2: List of Coffee Exporters and their Market Shares: March 2024

EXPORTING COMPANY	POSITION HELD IN FEBRUARY	QUANTITY (Bags)			PERCENTAGE MARKET SHARE	
		Robusta	Arabica	Total	Individual	Cumulative
Total		244,975	84,711	329,686	100	
1 Kyagalanyi Coffee Ltd	2	23,440	10,222	33,662	10.21	10.21
2 Olam Uganda Ltd	1	21,878	6,612	28,490	8.64	18.85
3 Kawacom (U) Ltd	5	8,969	16,947	25,916	7.86	26.71
4 Ibero (U) Ltd	6	21,606	2,560	24,166	7.33	34.04
5 Touton Uganda Limited	11	16,879	6,785	23,664	7.18	41.22
6 Louis Dreyfus Company (U) Ltd	3	21,883	560	22,443	6.81	48.03
7 Export Trading Company (U) Ltd	8	17,741	3,513	21,254	6.45	54.47
8 Ideal Quality Commodities Ltd	4	18,756		18,756	5.69	60.16
9 Ugacof (U) Ltd	7	14,663	3,686	18,349	5.57	65.73
10 Besmark Coffee Company Limited	14	2,950	10,260	13,210	4.01	69.74
11 JKCC General Supplies Ltd	9	9,324	334	9,658	2.93	72.67
12 Coffee World Ltd	12	7,174	2,330	9,504	2.88	75.55
13 Sena Indo Uganda Limited	10	6,318	2,440	8,758	2.66	78.20
14 Jber Coffee Ltd	13	7,608		7,608	2.31	80.51
15 Abbarci Industries Limited	17	4,514		4,514	1.37	81.88
16 Ankole Coffee Producers Coop Union Ltd	23	4,506		4,506	1.37	83.25
17 Discovery Trading Limited	25	2,520	1,960	4,480	1.36	84.61
18 Agri Evolve	21		3,860	3,860	1.17	85.78
19 Grainpulse Ltd	18	3,038	700	3,738	1.13	86.91
20 Sukuma Commodities Limited	19	3,674		3,674	1.11	88.03
21 Commodity Solutions (U) Ltd	15	3,350		3,350	1.02	89.04
22 DRK General Merchants Ltd	16	1,868	1,336	3,204	0.97	90.01
23 Rezlex Investment Ltd		2,012	1,002	3,014	0.91	90.93
24 Xag Coffee Exporters	33	2,440		2,440	0.74	91.67
25 Bakwanye Trading Co. Ltd	39		2,240	2,240	0.68	92.35
26 Seth & Cushman Market Traders Limited	24	2,104		2,104	0.64	92.99
27 Drogo Commodities Limited		900	600	1,500	0.45	93.44

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Exporting Company	Position Held In FEBRUARY	QUANTITY (Bags)		Percentage Market Share		
		Robusta	Arabica	Total	Individual	Cumulative
28 Tata Uganda Limited		1,500		1,500	0.45	93.90
29 Noble Commodities (U) Ltd		1,414		1,414	0.43	94.32
30 Two Rivers Investments Group Ltd		1,400		1,400	0.42	94.75
31 Gisha Coffee Ltd	35	334	1,016	1,350	0.41	95.16
32 Darley Investments Ltd	31	668	640	1,308	0.40	95.56
33 Nakana Coffee Factory Ltd	22	1,308		1,308	0.40	95.95
34 Superbia International Coffee Trade Ltd	32	1,308		1,308	0.40	96.35
35 Rubanga Cooperative Society Ltd	29	1,070		1,070	0.32	96.67
36 Brewfinity Uganda Limited	37	993		993	0.30	96.98
37 Funzo Coffee (U) Ltd		350	640	990	0.30	97.28
38 Ishaka Quality Commodities Ltd		900		900	0.27	97.55
39 Kaweri Coffee Plantation		745		745	0.23	97.77
40 Family Bakery Ltd	47	720		720	0.22	97.99
41 The Coffee Gardens Limited			640	640	0.19	98.19
42 Zigoti Coffee Works Ltd	30	300	334	634	0.19	98.38
43 Intouch Trading Ltd		596		596	0.18	98.56
44 Bugisu Coop Union Ltd	38		335	335	0.10	98.66
45 Equatorial Beans Factory Ltd		334		334	0.10	98.76
46 Bufumbo Organic Farmers Association	45		320	320	0.10	98.86
47 Bukonzo Joint Co-operative Union Ltd	46		320	320	0.10	98.96
48 Bukonzo Organic Farmers Cooperative Union			320	320	0.10	99.05
49 Clarke Farm Ltd	40	320		320	0.10	99.15
50 Mount Elgon Coffee & Honey Cooperative			320	320	0.10	99.25
51 Mountain Harvest Smc Limited	48	320		320	0.10	99.35

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Exporting Company	Position Held In FEBRUARY	QUANTITY (Bags)		Percentage Market Share		
		Robusta	Arabica	Total	Individual	Cumulative
52 Shiba World Investments Ltd		250	70	320	0.10	99.44
53 Ubora Speciality Crops Limited			320	320	0.10	99.54
54 Zombo Coffee Partners Limited			320	320	0.10	99.64
55 Jofald Rayel Company Limited		318		318	0.10	99.73
56 Utamtsi Gmbh Uganda			302	302	0.09	99.82
57 The Edge Trading (U) Ltd	30		202	232	0.07	99.89
58 Kwezi Coffee Limited			225	225	0.07	99.96
59 Titan Roasters Ltd			84	84	0.03	99.99
60 Bowi Logistics Ltd			34	34	0.01	100.00
61 Infinite Aromas Company Limited	2		2	4	0.00	100.00

Annex 4: Main Destinations of Uganda Coffee by Type in March 2024

DESTINATION	POSITION HELD IN FEBRUARY	QUANTITY (60kg bags)			%AGE MARKET SHARE	
		Robusta	Arabica	Total	Individual	Cumulative
Total		244,975	84,711	329,686	100	
1 Italy	1	103,036	22,513	125,549	38.08	38.08
2 India	2	31,863	8,668	40,531	12.29	50.37
3 Germany	4	20,410	14,207	34,617	10.50	60.87
4 Belgium	8	11,696	12,783	24,479	7.42	68.30
5 Sudan	3	16,450		16,450	4.99	73.29
6 Spain	7	11,751	2,608	14,359	4.36	77.64
7 U.S.A	5	6,313	7,138	13,451	4.08	81.72
8 Morocco	6	11,156		11,156	3.38	85.11
9 China	11	6,774	3,043	9,817	2.98	88.09
10 Portugal	9	3,912		3,912	1.19	89.27
11 Japan	15	105	3,762	3,867	1.17	90.44
12 Netherlands	14	2,110	1,240	3,350	1.02	91.46
13 Vietnam	13	2,240	560	2,800	0.85	92.31
14 Russia	12	2,602		2,602	0.79	93.10
15 U.A.E	17	1,530	935	2,465	0.75	93.85
16 Egypt	33	2,434		2,434	0.74	94.59
17 Greece	21	1,976		1,976	0.60	95.18
18 Kenya	26		1,838	1,838	0.56	95.74
19 Switzerland	16	1,560		1,560	0.47	96.22
20 South Africa	36	640	810	1,450	0.44	96.66
21 Canada		1,440		1,440	0.44	97.09
22 Sweden	32		1,440	1,440	0.44	97.53
23 Turkey	20	1,294		1,294	0.39	97.92
24 Saudi Arabia	22		960	960	0.29	98.21
25 Estonia	25	350	320	670	0.20	98.42
26 United Kingdom	31		653	653	0.20	98.61
27 Finland	19	640		640	0.19	98.81

Annex 4: Main Destinations of Uganda Coffee by Type in March 2024

Destination	POSITION HELD IN FEBRUARY	QUANTITY (60kg Bags)			%Age Market Share	
		Robusta	Arabica	Total	Individual	Cumulative
28 Albania		638		638	0.19	99.00
29 Israel		320	290	610	0.19	99.19
30 Croatia	29	360		360	0.11	99.30
31 Lebanon		350		350	0.11	99.40
32 Jordan	23		335	335	0.10	99.50
33 Latvia		334		334	0.10	99.60
34 Slovenia		334		334	0.10	99.71
35 Romania	30	325		325	0.10	99.80
36 South Korea	35		320	320	0.10	99.90
37 New zealand		30	202	232	0.07	99.97
38 Qatar			84	84	0.03	100.00
39 Serbia		2	2	4	0.00	

Annex 5: List of Foreign Coffee Buyers during the Month of March 2024

	BUYERS	POSITION HELD IN FEBRUARY	QUANTITY (60kg BAGS)		%AGE MARKET SHARE		
			Robusta	Arabica	Total	Individual	Cumulative
	Total		244,975	84,711	329,686	100	
1	Olam International	1	23,586	6,612	30,198	9.16	9.16
2	Volcafe	6	18,154	6,682	24,836	7.53	16.69
3	Touton Geneve	7	16,879	7,425	24,304	7.37	24.07
4	Bernhard Rothfos	3	21,606	2,560	24,166	7.33	31.40
5	Louis Dreyfus	2	21,883	560	22,443	6.81	38.20
6	Sucafina	4	15,597	3,686	19,283	5.85	44.05
7	Ecom Agro Industrialist	5	7,043	11,564	18,607	5.64	49.70
8	Hamburg Coffee	10	10,962	2,120	13,082	3.97	53.66
9	Eurocaf Srl	8	9,416	334	9,750	2.96	56.62
10	CCL Products	17	4,860	3,500	8,360	2.54	59.16
11	Icona Café	19	5,260	2,540	7,800	2.37	61.52
12	Strauss	9	3,546	3,540	7,086	2.15	63.67
13	Bercher Coffee Consulting	15	334	5,760	6,094	1.85	65.52
14	ETC Export Trading		2,318	3,153	5,471	1.66	67.18
15	Koninklijke Douwe	25	5,390		5,390	1.63	68.81
16	SLN Coffee Ltd		5,280		5,280	1.60	70.42
17	Altasheel Import & Export	14	5,250		5,250	1.59	72.01
18	Bijdendijk		3,340	1,280	4,620	1.40	73.41
19	Pacorini Silocaf	11	2,054	1,670	3,724	1.13	74.54
20	Nkg Bero Italia		3,330		3,330	1.01	75.55
21	Ibericafe Import S.L	29	3,200		3,200	0.97	76.52
22	Orimi LLC		3,200		3,200	0.97	77.49
23	Ngon Coffee		1,600	1,450	3,050	0.93	78.42
24	Habycaf Srl	27	2,992		2,992	0.91	79.32
25	Vidya Global Ltd			2,880	2,880	0.87	80.20
26	Cofftea (Sudan)	22	2,800		2,800	0.85	81.05
27	Vidya Herbs Pvt	26	2,696		2,696	0.82	81.86
28	Elmathahib	13	2,450		2,450	0.74	82.61
29	Tata Coffee Ltd		2,370		2,370	0.72	83.33
30	Others		37,579	17,395	54,974	16.67	100.00

Compiled by: Directorate of Strategy and Business Development
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