



UCDA engages coffee stakeholders on value addition

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FOREWORD

During the last 10 years, coffee production and exports have increased exponentially. Production increased from 4 million bags in FY 2015/16 to 8.4 million bags in FY 2021/22. Exports have increased from 3.6 million 60-kg bags worth US\$ 432 million in FY 2012/13 to FY 6.3 million bags valued at US\$ 862 million in FY2021/22, the highest ever exported. This represents an increase of 75% and 100% in quantity and value respectively. This is on account of the fruiting of the newly planted coffee, rehabilitation of old unproductive trees, provision of fertilisers and favourable weather.

Coffee grows in 126 out of 146 districts, including new areas such as Kaabong and Karenga Districts in the North-Eastern (Karamoja) region. Individual farmers, cooperative unions and farmer groups are engaged in coffee production and marketing across the country with support from UCDA.

Along the coffee chain, the dry processing plants have increased from 537 in FY 2017/18 to 794 in FY 2021/22, an increase of 48% while wet mills increased from 22 in FY 2017/18 to 57 in FY 2021/22, a 159% increase. UCDA is promoting the production of specialty and fine coffees by supporting farmers with production skills and equipment such as wet mills.

Similarly, the number of coffee exporters has increased from 92 in FY 2017/18 to 114 in FY 2021/22, an increase of 24%. Domestic roasters also increased from 22 in FY 2017/18 to 39 in FY 2021/22. These increases are an indication of the confidence stakeholders have in the sub-sector as well as UCDA's role in providing an enabling environment.

As we continue working with our stakeholders to increase earnings from coffee, we are championing quality and value addition from farm to cup. One of the initiatives to improve coffee quality, in addition to the extension services that we provide, is the Best of the Pearl Competition for both Arabica and Robusta which was introduced two years ago with our partners Uganda Coffee Federation and International Trade Centre. The competition marks a new chapter in Uganda's coffee story where we are moving from producing commercial coffees to specialty Arabica and fine Robusta which fetch premium prices on the international market. I congratulate all those who have participated and won in the different competitions.

With regards to value addition, we convened a stakeholders' engagement in September to discuss proposals to increase value addition in the coffee industry. Value addition starts at the farm and with UCDA's mandate expanded under the National Coffee Act 2021 to regulate both on-farm and off-farm activities, we are committed to our vision of an inclusive, transformative and sustainable coffee industry

Dr. Emmanuel Iyamulemye Niyibigira

Managing Director - Uganda Coffee Development Authority (UCDA)

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UCDA convened coffee value chain actors at Protea Hotel to develop proposals for value addition in the Ugandan coffee sub sector from farm to cup.

UCDA engages coffee stakeholders on value addition

Coffee stakeholders want more support from the government if they are to fully implement the call made by President Yoweri Kaguta Museveni to value chain actors to produce coffee from the garden and serve it as a finished product.

This was revealed during a meeting between Uganda Coffee Development Authority (UCDA) and coffee stakeholders at Protea Hotel by Marriott Kampala Skyz in Naguru.

In September, President Museveni met coffee farmers, traders and processors at State House, Entebbe and tasked them to present proposals to the government on the best way to support them to add value to Uganda's coffee.

Following this meeting which was also attended by UCDA directors, the Authority convened a meeting to



The main objective of the meeting, according to Dr. Emmanuel Iyamulemye, Managing Director, UCDA was to discuss how to adopt the President's proposal.

discuss with coffee stakeholders ways to produce coffee from the garden, process it and serve it as a finished

product rather than exporting raw beans to consuming countries.

The main objective of the meeting, according to Dr. Emmanuel Iyamulemye, Managing Director, UCDA was to discuss how to adopt the President's proposal.

"Value addition is initiative No.3 in the Coffee Roadmap. We have been interrogating which aspects along the value chain have not been implemented by the government and private sector and these are the gaps that will be presented to the President," Dr. Iyamulemye said.

Iyamulemye revealed that coffee production has increased by 86% from 4.5m bags in FY2015/16 to 8.4m bags in FY 2021/22.

"UCDA's focus is to increase production to 20m bags by 2030 as per the Coffee Roadmap launched by President Yoweri Museveni in 2017. This will put more money in the pockets of farmers," he said.

Iyamulemye added that UCDA is supporting a number of value addition initiatives but the Authority requires more support to drive the industry forward.

UCDA is promoting Uganda Coffee globally and has spearheaded several strategies in international markets that have led to increased export. One such initiative is an office set up in China which has helped increase the promotion of Uganda Coffee and incrementally the volumes of coffee sold in China. An online platform to ease marketing and trading of Uganda coffee in China is under development. UCDA has also developed a coffee strategy for the Middle East targeting countries such as the United Arab Emirates and Saudi Arabia. The Authority is also making inroads in Turkey which consumes a lot of coffee. Through the Ministry of Foreign Affairs, UCDA is pursuing economic diplomacy.

Submissions from private sector players were dominated by calls for support to overcome challenges of limited access to funding or cheap capital and the need to brand Ugandan coffee better so as to increase its visibility on the International market.

Kenneth Barigye, the Managing Director at Mountain Harvest, a coffee processing and exporting company



Dr. Emmanuel Iyamulemye, MD UCDA addresses stakeholders

“UCDA’s focus is to increase production to 20m bags by 2030 as per the Coffee Roadmap launched by President Yoweri Museveni in 2017. This will put more money in the pockets of farmers,” Dr. Iyamulemye said.

based in eastern Uganda, said that the structure of commercial banks in Uganda cannot allow them to support or fund agriculture and value addition. He added that Government credit-related facilities channeled through commercial banks do not work.

"Banks support successful farmers. So, we need support from the beginning. About 80% of Uganda's coffee is being processed and exported by multinationals who are accessing finance at 4%. If you give me 12% from the Uganda Development Bank (UDB), you are setting me up for failure," Barigye said.

John Nuwagaba, the General Manager at Ankole Coffee Producers

Cooperative Union, called for the establishment of a farmers' bank.

"These other banks don't work. Whereas they have the money, they hide it. Or where they have it, they want to lend to big companies..You want to borrow Shs2 billion, but they want somebody borrowing over Shs20 billion. So, you find there is no opportunity for smallholder organisations. But if we have a farmers' bank which can lend at an affordable interest rate, farmers can borrow. We can borrow through a cooperative system," Nuwagaba said.

According to Annet Nyakaisiki, a coffee barista and founder of Barista House, while young people are taking up space in brewing coffee, the necessary equipment remains very expensive.

"We have come up with training schools and academies to help UCDA in implementing the Coffee Roadmap, but we don't have money to import the equipment," Nyakaisiki said.

Jackie Arinda, the Chief Executive Officer at Jada Coffee, said that it is equally expensive to market coffee products digitally.

"We need to sensitise the public to know that you can take coffee just like tea, but the government must give UCDA money (for marketing). Marketing is not cheap. Influencers are expensive. Brands are expensive. We are no longer analog. Invest in digital platforms. I am not saying you don't go on radio but if I am on Tik Tok or YouTube, find me there," Arinda said, emphasising the need to grow local coffee consumption and market the country's unique coffee products.

According to Arinda, the government needs to consider setting up a

supermarket or a coffee plant in one of Uganda's largest coffee markets and display the various coffee products there.

"Let's understand the market we are producing for. There is a lot to be done in terms of market research. Secondly, if you have a supermarket in London owned by a Ugandan, it is easier to access it than going to an Italian to give you market access. That means they need funding," Arinda notes.

Andreas Nicolaidis, a Director at Great Lakes Coffee backed Arinda's submission.

"An exporter will send containers of coffee but it's not going to be sold as Sipi Coffee on the International Market. It's all about Uganda's brand. The more people who can tweet and market Uganda, the more it will create demand. If you are not able to create demand for people outside to come and invest in Uganda, we are kind of wasting our



"We need to sensitise the public to know that you can take coffee just like tea, but the government must give UCDA money (for marketing),"
Jackie Arinda said

time," Nicolaidis noted before adding, "Being in the value addition game is very expensive. Investing in research and development is part of value addition. By the time I pay Cess (tax), buy [an airplane] ticket, and pay Amazon to put my product on the shelves, I end up sending out a very expensive product. So, instead of investing in soluble plants here, why not go and compete in that market? Maybe build a roasting plant in Germany, brand Uganda, give every opportunity to Ugandan products, roast

it there and add value in their country."

Gerald Katabazi, the Volcano Coffee proprietor, says Government can partner with private sector players to install packaging lines for young people aimed at reducing branding costs.

According to Katabazi, young people are involved in value addition but lack money to brand their products.

"The young people who I support have a challenge with packaging. Let's have a packaging line so that these young people who are involved in coffee can have affordable packaging materials for their products," Katabazi says.

Dr. Iyamulemye called on all the stakeholders to work closely with UCDA to strengthen the value-addition agenda. He added that 25% of Uganda's population is in coffee and the industry will do better if all work together. ■



Private sector players asked government to support them overcome challenges of limited access to funding or cheap capital and the need to brand Ugandan coffee better so as to increase its visibility on the International market.

Uganda's coffee exports for FY2021/22 hit 6.26 million bags, the highest in Uganda's history

Coffee exports for 12 months (FY2021/22) totaled 6.26 million bags worth US\$ 862.28 million compared to 6.08 million bags worth US\$ 559.16 million the previous year (FY2020/21). This represents an increase of 3% and 54% in both quantity and value respectively, the UCDA June Coffee Report revealed.

Uganda's coffee exports for June amounted to 530,365 60-kilo bags of coffee valued at US\$ 83.79 million. This comprised 444,197 bags of Robusta valued at US\$ 60.98 million and 86,168 bags of Arabica valued at US\$ 22.82. This was a decrease of 14% in quantity but an increase of 43% in value compared to the same month last year.

Farm-gate prices for Robusta Kiboko averaged UGX 2,600 per kilo; FAQ UGX 6,450 per kilo. Arabica parchment UGX 10,500 per kilo and Drugar UGX 9,500 per kilo.

Robusta exports accounted for 84% of total exports higher than 77% in May 2022. By comparing quantity of coffee exported by type in the same month of the (June 2021), Robusta decreased by 21.44% in quantity but increased by 21.37% in value. The decrease in Robusta exports was mainly attributed to lower yields this year that were characterised by drought in most regions. This led to a shorter main harvest season in Central and Eastern regions and reduced harvests from Greater Masaka and South-Western regions whose peak is expected in July 2022.

Arabica exports increased by 62.77%



Ronnie Mugerwa, QAO UCDA inspects coffee at Kyagalanyi Coffee factory before it is transported out of the country.

and 174.46% in quantity and value respectively due to an on-year cycle characteristic of Arabica coffee production. Arabica fetched an average price of US\$ 4.41 per kilo. Okoro CP/B from West Nile sold at the highest price of US\$ 7.23 per kilo.

Ten exporters out of 55 companies which performed during June exported 74% of the total volume.

Italy maintained the highest market share of 40.25% followed by Germany 11.34%, Sudan 10.35% (10.74%) India 7.42% (7.27%) and Morocco 4.82% (1.95%). Coffee exports to Africa amounted to 109,506 bags, a market share of 21% compared to 70,782 bags (16%) the previous month.

Source: <https://businessfocus.co.ug/>



Hon. Rukia Nakadama, Third Prime Minister flanked by Hon. Fred Bwino Kyakulaga, Minister of State for Agriculture hand over the Best Exhibitor Award to Dr. Emmanuel Iyamulemye, MD UCDA.

UCDA wins Best Exhibitor Award at the 28th National Agricultural Show

Uganda Coffee Development Authority (UCDA) fought off stiff competition from Uganda Prisons to emerge the overall winner of the Best Exhibitor award at the 28th National Agricultural Show 2022.

The Annual Show, now in its 28th year, is organised by the Uganda National Farmers Federation (UNFFE) in partnership with the Ministry of Agriculture, Animal Industry, and Fisheries.

The National Agricultural show is the biggest and leading agriculture exhibition in Uganda and East Africa with over 1000 exhibitors showcasing different products and services geared at improving Uganda.

The newly constructed UCDA training and exhibition house had some of the highest traffic with showgoers treated to a free cup of Ugandan coffee and lessons about the coffee and cocoa value chains. UCDA's demo garden

which was manned by the Authority's extension staff showcased the Good Agronomic Practices (GAPS) required to increase coffee productivity.

The theme of this year's edition was *Fostering Resilient Commercial Agriculture for Agro Industrialisation and Wealth Creation*.



UCDA staff celebrate the win in front of the newly constructed Coffee House In Jinja



Hon. Rukia Nadama, Third Prime Minister, Hon. Fred Bwino Kyakulaga, Minister of State for Agriculture and other delegates on a guided tour of the UCDA exhibition house.



Good Agronomic Practices on display at the UCDA demo garden.



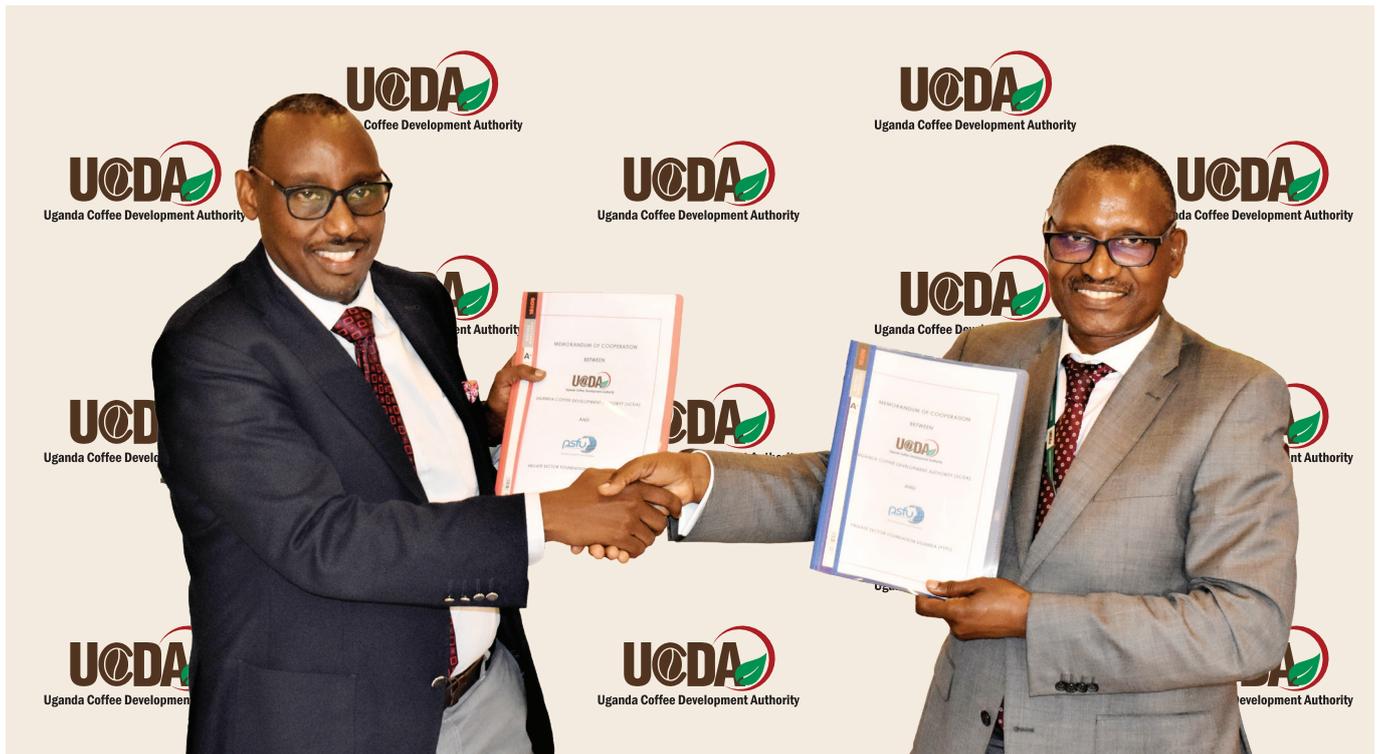
Part of the UCDA exhibition at the agriculture show in Jinja



Dr. Gerald Kyalo, UCDA Technology Development Manager hands over a token of appreciation to Proscovia Salaamu Musumba when she visited the Coffee House at the Jinja Agricultural Show



UCDA provided free space to private sector players in the coffee value chain to exhibit their products.



Stephen Asiimwe, Chief Executive Officer, Private Sector Foundation Uganda (PSFU) and Dr. Emmanuel Iyamulemye, Managing Director, Uganda Coffee Development Authority after signing the MOC.

Uganda Coffee Development Authority and Private Sector Foundation Uganda sign Memorandum of Cooperation

The Coffee Development Authority (UCDA) signed a Memorandum of Cooperation with the Private Sector Foundation Uganda (PSFU) at Kampala Serena Hotel.

Dr. Emmanuel Iyamulemye, Managing Director, signed on behalf of UCDA while Steven Asiimwe, the Chief Executive Officer, signed on behalf of PSFU.

The MOC opens the door for UCDA and PSFU to work together to influence and lobby areas of mutual interest and pursue legal, regulatory and policy changes in the coffee value chain.

Dr. Iyamulemye, thanked Mr. Asiimwe for accepting to cooperate with UCDA

to drive the coffee sector forward. Under the memorandum, UCDA will work with PSFU to establish mutual cooperation in the coffee sub-sector regarding production, productivity, marketing, policy environment, research and coffee business in the private sector of Uganda.

Mr. Asiimwe noted that the private sector is the engine for economic growth in the country and working with UCDA is going to open up new opportunities in areas such as ICT, tourism marketing, domestic

consumption and finance. He added that the memorandum is timely and that a strong public-private partnership will propel the industry to greater heights.

"PSFU is currently engaged with 12 coffee companies through various interventions such as the Lead Firm Structure where we have co-invested up to UGX 10 billion to unlock over 25,000 work opportunities for young people of whom 70% are young women." Mr. Asiimwe noted. This is being done by working in

partnership with the following Lead Firms: NUCAFE, Touton Uganda Ltd, Kampala domestic Store, Inspire Africa Establishments, Kawacom (U) Ltd and Grain Pulse among others.

Under the memorandum, the specific areas of cooperation will include creation and exchange of information, cooperation on promoting coffee production, processing, domestic consumption and marketing in the private sector in Uganda and its membership.

Other areas are promotion and improvement in the marketing of



UCDA will work with PSFU to establish mutual cooperation in the coffee sub-sector regarding production, productivity, marketing, policy environment, research and coffee business in the private sector of Uganda.

coffee, including developing digital marketing platforms, with a view of optimising efficiency and job creation

among the youth; promoting domestic consumption of coffee in the private sector; promotion of coffee tourism and promotion of internationally accepted standards and quality of coffee to enhance its competitiveness.

The two entities also agreed to raise private sector awareness about the value of coffee to the economy and household livelihood.

UCDA will work with PSFU to influence and lobby areas of mutual interest and pursue legal, regulatory and policy changes in the coffee value chain.

PSFU is an umbrella body for the private sector made up of 298 business associations, corporate bodies and the major public sector agencies that support private sector growth in Uganda.

Since its founding in 1995, PSFU has served as a focal point for private sector advocacy as well as capacity building and continues to sustain a positive dialogue with Government on behalf of the private sector. PSFU is also Government's implementation partner for several projects and programmes aimed at strengthening the private sector as an engine of economic growth in Uganda. ■



L-R: Hon. Victoria Sekitoleko, Vice Chairperson PSFU Board, Stephen Asimwe, CEO, PSFU and Dr. Iyamulemye, MD, UCDA.



Hon. Victoria Sekitoleko, Vice Chairperson PSFU Board leads a coffee toast to celebrate the milestone



Grace Nshemeire Gwaku, Chief Operating Officer, PSFU advocated for coffee tourism to increase income.

Best of the Pearl Competition to raise the profile of Uganda Coffee in International Markets

Ankole Coffee Producers Cooperative Union (ACPCU) and Kashari Coffee emerged winners of this year's Best of the Pearl Robusta coffee competition. ACPCU won the Natural and Honey coffee categories with a score of 86.74 and 85.65 respectively, while Kashari Coffee won the Washed coffee category with a score of 84.40.

The Uganda Coffee Development Authority (UCDA), Uganda Coffee Federation, and the International Trade Centre (ITC), the organisers of the competition announced the winners of the second edition of the Best of the Pearl Robusta competition in Uganda in a statement.

The competition run from 23rd to 27th August 2022 at the UCDA

Coffee Quality Laboratory. This annual competition is used to identify producers of high quality Uganda coffee.

In an effort to promote Uganda's finest Robusta coffees and ensure their visibility in the international market, Uganda Coffee Development Authority (UCDA) in partnership with the Uganda Coffee Federation (UCF) and the International Trade Centre (ITC)

through the European Union East Africa Community Market Access Programme (EU-EAC MARKUP) organised the Best of the Pearl Robusta Competition to select the best Robusta coffee in Uganda.

At the start of the annual event, UCDA sent out a call for samples from coffee producers and processors across the country.



The judges cupped coffee samples using the Coffee Quality Institute Fine Robusta Score Sheet and Protocols to identify the best coffees.



Best of the Pearl judges: Brenda Mangeni (Head Judge), Peter Bwengye, Clare Rwakatogoro, Gail Mawocha and Raphael Wafoyo

UCDA received forty-one samples of Robusta coffees which were cupped, graded and analysed by a panel of qualified and experienced local judges namely Brenda Mangeni (Head Judge), Clare Rwakatogoro, Raphael Wafoyo, Gail Mawocha and Peter Bwengye. The judges are certified by the Coffee Quality Institute (CQI).

The judges used the Coffee Quality Institute (CQI) Fine Robusta score sheet and protocols to identify and select the best Robusta coffees from across Uganda. The three categories were Natural coffee, Honey coffee and Washed coffee. Natural coffee refers to the dry process of preparing coffee beans.

In honey processing, the pulp (skin) and fruit are removed from the coffee cherry leaving a thin layer of sticky mucilage during the drying stage. In a washed process coffee, this mucilage would be cleaned off completely before drying.

After three rounds of cupping for the Natural category and two rounds for the Honey and Washed coffees the winners emerged as shown on the table below:



UCDA will work with PSFU to establish mutual cooperation in the coffee sub-sector regarding production, productivity, marketing, policy environment, research and coffee business in the private sector of Uganda.

Promoting coffee quality

Quality is one of the most important variables that influence a coffee's value. However, many coffee farmers and producers do not have access to the tools and support they need to understand the quality of their coffee, improve that quality, and access markets that reward that quality, ultimately enabling them to make more informed choices.

While Uganda's coffee is lauded the world over for its unique attributes and is ranked as one of the best in the world, a lot of farmers have not had the opportunity to know how coffee is scored in international markets. Therefore, they miss out on opportunities to improve the quality and produce coffee that can fetch premium prices at the highest level.

The Best of the Pearl competition, therefore, presents an opportunity for Robusta farmers to have their coffee cupped and judged by a team of local and international judges who will select the very best and give feedback on areas for improvement.

UCDA will showcase the winning Robusta coffee at international fairs.

Uganda is the birthplace of Robusta coffee and it is important to raise the profile of our coffee in line with the aspirations of the Coffee Roadmap.

Category	Winner	Score
Natural Coffee	Ankole Coffee Producers Cooperative Union	86.74
Honey Coffee	Ankole Coffee Producers Cooperative Union	85.65
Washed Coffee	Kashari Coffee	84.40



Dr. Emmanuel Iyamulemye hands over a pack of Uganda Coffee to Government Chief Whip, Hon. Hamson Obua.

Government Chief Whip implorers North to embrace coffee to get out of economic slumber

The Government Chief Whip, Hon. Hamson Obua has pledged to work with UCDA to promote coffee growing in non-traditional coffee-growing regions such as the Lango sub-region in Northern Uganda in a bid to support farmers switch from subsistence to commercial agriculture.

Hon. Obua made the remarks during a visit he made to the UCDA Coffee Quality Laboratory at Lugogo and accepted to be a coffee ambassador for northern Uganda.

"I want to thank the Managing Director (Dr. Emmanuel Iyamulemye) who came to my office to congratulate me upon my appointment but also to interest me in coffee. I come from a non-traditional coffee-growing area that is Lango which is comprised of 9 districts. I committed

to the MD to hold the bull by the horns and start to promote coffee," he said.

UCDA has a programme to promote coffee growing in Northern Uganda. The authority has several other initiatives in the Coffee Roadmap that were introduced to increase coffee production to 20 million bags by 2030. Once achieved, the country will earn up to US\$ 2.2 billion per year through exports.

"I want to take the lead for Lango. I am ready to mobilise the farmers. I will talk to the farmers about coffee on the radio, in meetings, and in other spaces," Hon. Obua said.

"We need to transform the country and, one of the transformational agendas is growing coffee including introducing it in

non-traditional areas.”

He added that the biggest promoter of coffee in the country is H.E President Yoweri Museveni.

“I want to tell you that the biggest promoter, the biggest marketer of coffee in the country is H.E the President, because on several occasions when he talks about the 4-acre model and the list of enterprises (for households to take on), coffee is priority number one,” Obua said.

Hon. Obua added that he intends to start growing coffee on a small scale after getting inspiration and motivation from the President.

The President has called on Ugandans who want to move from subsistence to commercial agriculture to apportion some of their land to coffee. Under the 4-acre model, the President has recommended farmers dedicate one acre to coffee.

In 2018, the President launched a 4-acre demo farm at Barlegi in Otuke district where farmers could go and learn about coffee growing. One acre is dedicated to coffee.

“Why should we have coffee only at the President’s demo farm in Otuke and even people around Otuke are not growing coffee?” Obua wondered. He added that efforts to popularize coffee must be enhanced.

More farmers are embracing coffee growing as evidenced by the growth in export volumes. Coffee exports for the Financial Year 2021/2022 totaled 6.26 million bags worth US\$ 862 million. This is the highest amount Uganda has ever earned from coffee in a single year.



“I want to take the lead for Lango. I am ready to mobilise the farmers. I will talk to the farmers about coffee on the radio, in meetings, and in other spaces,” Hon. Obua said.

According to Dr. Iyamulemye, between 17% to 19% of Uganda’s foreign exchange comes from coffee. The Authority has a robust laboratory that ensures Uganda continues to export high-quality coffee to buyers globally.

Uganda coffee is very popular in the USA, Europe, Japan, and the Middle East and there is a growing demand among African countries.

“Our coffee is number three in the world and given its quality, it is highly sought after. We follow stringent protocols here in the lab to ensure we export coffee that meets the standards of the buyers,” Dr. Iyamulemye said.

Ms. Doreen Rweihangwe, the Director Quality and Regulatory Services at

UCDA told Hon. Obua that UCDA has 25 inspectors who do physical grading, roasting, and sensory analysis of coffee samples before shipment to the final destination.

“Uganda is where Robusta coffee originates and the protocols for evaluating Robusta coffee were developed in this laboratory. The UCDA coffee lab is internationally recognized and held in high regard,” Ms. Rweihangwe said.

She added that UCDA registers coffee sales and carries out pre-shipment inspections for all coffee leaving the country.

“We run stringent tests in the laboratory. This is why UCDA has been able to avoid product recalls and rejects that have affected other sectors. This is because of our stringent adherence to standards.” Rweihangwe added.

The USA is a popular destination for Uganda’s Arabica coffee while Europe is the biggest importer of Uganda’s Robusta coffee.

Hon. Obua noted that when he travelled with Team Uganda to the World Athletic Championships in Oregon, USA, the popularity of Uganda coffee was evident.

“The discussions were not complete without talk about Uganda coffee, implying that it is an excellent product that has captured the attention of the world,” he said.

He called on UCDA to take on the opportunity of the growing popularity of Uganda coffee and market it across the world. ●

Spotlight on coffee growing in Busoga

A region with potential to produce the best Robusta coffee in Uganda

Busoga region was once one of the best producers of coffee in the country. The region is endowed with fertile soils and good climate favourable for coffee growing. Coffee from Busoga region is also of high quality and when processed correctly, it has beaten all the Robusta coffee in Uganda in terms of quality, screen size, and taste.

Unfortunately, the region struggles with low productivity, poor harvest and post-harvest practices that are impacting negatively on the quality of coffee produced and the income to farmers.

Uganda Coffee Development Authority (UCDA) is working with different value chain actors to improve quality and ensure farmers earn more from Uganda's top cash crop. Under the coffee rehabilitation programme, UCDA supported farmers to stump 1,350,000 coffee trees and established 62 mother gardens to support farmers get quality seedlings. UCDA also supported coffee farmers in Busoga & Bukedi region with 30,000 bags of organic fertiliser under the UCDA Revamping Coffee Production program.

These interventions are creating impact and the quality of coffee in the region is also improving. We highlight some of the stories from the region.



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Edwards Hamlet: A coffee farm with a difference in Busoga sub region



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With coffee, I can't fail to pay school fees



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Coffee farmers in Busoga praise performance of CWD-r as demand for seedlings grows



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UCDA Coffee Rejuvenation Programme takes root in Busoga



Edward Munaaba trains community members and youth on good agronomic practices in coffee production.

Edwards Hamlet: A coffee farm with a difference in Busoga sub region

Edward Munaaba, founder of Edwards Hamlet, is a retired climate change practitioner who is using the principles of regenerative agriculture to grow coffee on 8 acres in Busoga sub region. His coffee is doing very well and the farm has become a centre of excellence in Busoga.

Munaaba says that he worked in Tanzania for 28 years and rose up the ranks to become the executive director of a prominent climate change organization in the country. However, when the time came to call it quits at the end of his tour of duty, Munaaba decided to return home to put into practice what

he was preaching.

The Birth of Edwards Hamlet

According to Munaaba, Edward is an acronym for Education, Water, Agriculture, Research, Development and Sports.

"Here we grow medicinal herbs, coffee, fruits, bees and vegetables.

This is an education centre, a place where people come to be guided on enterprise selection and a mind change centre for the community," he says, before adding, "We started with an acre and we kept on expanding. The farm now seats on 12 acres 8 of which have coffee. One portion had old coffee which we stumped. We shall have our first harvest this year.

COFFEE PROMOTION

Mitigating climate change

While Busoga region has been hit with a severe drought in recent months, Munaaba's farm is lush green with no sign that the drought affected him.

Munaaba says that he practices a unique type of agriculture that conserves the environment and reverses climate change.

"We practice regeneration agriculture. We carry out mulching. This promotes soil rejuvenation and enhances soil fertility. According to him, under this method, they practice minimum tillage which helps him save on labour costs.

"I have only 2 workers looking after the farm," he says. "The mulching also helps to control weeds and keeps the water in the soil."

These are some of the principles of regenerative agriculture.

"We have 8 acres of coffee. If you keep tilling the land you cut the roots of the coffee trees and this shortens the lifespan of the coffee and how much you harvest," he adds.

Munaaba says he is using nature-based solutions to enhance productivity at the farm.

From farm to school

Munaaba says that his long term vision is to transition into a school where people from across the country can come and be trained and get skills to grow coffee in a sustainable manner.

"We started as a farm. We are working on transitioning into a model farm for others to come and learn about this unique farming method. Our long term vision is to develop this farm into a school," Munaaba says.



A mural at Edwards Hamlet that is used to educate coffee farmers about the benefits from the coffee value chain.

“UCDA needs to support farmers to do better,” Edward Munaaba urges. “We have 12 solar panels but we need water pumps. We can have good partnerships that can help both of us to deliver [on increased production and productivity].”

Venturing into Apiary

At Edwards Hamlet, they are also integrating coffee growing with bees. The bees help with pollination when the coffee flowers. This ensures that

they get maximum yields at the end of the season. There is an apiary within the farm and a fish farm in the offing.

Supporting the community

Munaaba does research and training for farmers on preparation of organic fertiliser. He also works with micro-finance institutions in Busoga. Before they give loans to beneficiaries, they send the applicants to his farm and he- works with the farmers on enterprise selection.

Through the interactions with the community the farm aims to create a critical mass of skilled persons that can be part of the coffee value chain from farm to cup.

On average, 100 people visit the farm every month. The farm has also organised about 500 farmer groups in the community to adopt what they have taught them. This is part of the mindset strategy they are implementing to help fight poverty in households.

Skilling youth project

The farm offers internship to university students from different parts of the country for free.

"Every year I get interns from different universities. These are students studying agriculture. The last batch trained on potting, pruning, drying, and processing of coffee," he explained. The students are from Uganda Christian University and Kakira Technical Institute which each signed a memorandum of association with Edwards Hamlet. They get a chance to put the theory they have learnt into practice.

The Birth of the vision

When I was a student in Sweden, I learnt about climate change mitigation and adaptation in 1992. Those principles remained with me when I started working.

When I retired, I chose to implement ecological adaptation methodologies in farming. I thought it pertinent to do start a demo farm that other people could learn from.

Opportunities in carbon sequencing

The main objective of the farm was to demonstrate eco-based adaptation. Munaaba wanted to encourage his community to get into the carbon market. To date, the farm sequences over 2000 tons of carbon every year. This has brought additional benefits for him.



Edwards Hamlet farm now seats on 12 acres 8 of which have coffee. One portion had old coffee which we stumped. We shall have our first harvest this year.

"When I fly, I present [proof of] the number of frees I have planted [and] the airline gives me a discount because I have offset the carbon," he says.

Challenges

Munaaba says that pests and diseases are a challenge. However, since they adhere to the good agronomic practices prescribed by Uganda Coffee Development Authority, his farm has not been affected as much

as his neighbours'

To curb any spread of diseases and pests he set up a system where no one can visit his farm without his prior permission.

Recommendations

In Tanzania where Munaaba spent half his life, he noted that the government identifies model farmers and agrees what support it can offer. He is disappointed that this is not the case in Uganda.

"UCDA needs to support farmers to do better," he urges. "We have 12 solar panels but we need water pumps. We can have good partnerships that can help both of us to deliver [on increased production and productivity]."

In the next few years, Munaaba expects they will adopt coffee tourism and will demonstrate the area's traditional food and coffee. ●



Edward Munaaba uses his coffee farm to train University interns about coffee production. His vision is to turn the farm into a training institute offering skills development to youth.

With coffee, I can't fail to pay school fees

Kakeete Moses, former LC 1 Chairperson of Butiki Mataala village, Jinja Northern Division, Jinja City is a coffee farmer.

Last season, in June, he harvested 600kgs of *kiboko*. The money he got helped him to pay school fees for his children.

Coffee is the leading cash crop in the country and one of the top foreign exchange earners. Over 1.8 million households derive their livelihood from coffee.

UCDA is supporting farmers like Kakeete to earn more from their coffee enterprise. This is crucial because Busoga has been hit hard by pests, especially the Black Coffee Twig Borer which has caused massive damage and loss on coffee farms across the region.

The other disease afflicting his coffee farm is coffee berry disease.

Busoga region is one of the areas that has been hit hardest by an infestation of the Black Coffee Twig Borer.

A joint operation by Ministry of Agriculture, Animal Industry and Fisheries (MAAIF) and UCDA saw the distribution of pesticides to farmers to fight the pests.

Kakeete who was not one of the beneficiaries, requests UCDA extension staff to visit his farm regularly and provide him with extension services and advice on how to improve his farming practices.

Kakeete, a business man, grew up in a coffee homestead.



Kakeete Moses and Elizaphani Nkuutu, UCDA Extension Officer inspect the coffee garden for pests.



UCDA is supporting farmers like Kakeete to earn more from their coffee enterprise. This is crucial because Busoga has been hit hard by pests, especially the Black Coffee Twig Borer which has caused massive damage and loss on coffee farms across the region.

"My parents used the proceeds from coffee to educate us. They would take

receipts from the cooperative [they belonged to] and present them to school and the teachers would allow us to attend classes," he says. Kakeete started trading coffee and other produce in the village 30 years ago.

Starting with one acre of coffee, with free seedling he received in 2010, he has since increased his acreage to four.

Kakeete has 8 children in school and is training the young ones to value coffee which is the source of their school fees. The 57-year old Kakeete says that every day, his coffee keeps him busy and active. It is his retirement package. ●

Coffee farmers in Busoga praise performance of CWD-r as demand for seedlings grows

Baligeya Charles, a nursery operator has been in the coffee business since 2016. He notes that the Coffee Wilt Disease-resistant (CWD-r) plantlets are in high demand across the region because of their productivity.

The advantage is that when you take good care of the CWD-r plantlets, you start harvesting after 2 years and the beans are bigger," Baligeya says.

CWD-r varieties were developed by the National Coffee Research Institute (NaCORI) to respond to the devastating coffee wilt disease that wiped out over 50% of the tree population in the country in the early 2000s.

Baligeya's farm propagates KR lines 1-7. His is the only certified CWD-r nursery in Jinja district.

"We are the sole suppliers of cuttings in the district," Baligeya says.

He credits UCDA for giving them CWD-R plantlets which they used to establish a mother garden. The mother garden boasts over 12,000 plants.

"We started with a mother garden of 5,600 plants. We sourced our first planting materials from a private player. However, we did not get proper guidance on planting and management and the plants did not perform as expected," Baligeya reveals.

They persisted and later they received 6,500 plantlets from UCDA to expand the mother garden.

"We used experts from UCDA, and followed their recommendation on spacing and agronomy practices. We

were guided well and these ones have performed very well. We have not had major challenges since we started consulting UCDA directly," he says

In 2020, UCDA also gave him poles, pipes, two wheel barrows, polythene sheets, and drums to use at the nursery.

Market for seedlings

The farm supplies seedlings to two types of farmers - those who buy the seedlings and those who access them through the Government programme where UCDA used to buy the seedlings and give them to farmers for free.

Baligeya notes that from April to July 2022, the demand was high. They sold about 4,000 seedlings.

Baligeya is confident that there is demand for seedlings from private players and organisations. Despite the progress made, he notes that unlike the

elite seedlings, CWD-r requires a lot of care for them to grow properly. They need to be watered to stave off the dry spells that are now rampant across the country.

Coffee farming

The proprietors of the coffee nursery also have a 10 acre coffee farm. Baligeya is motivated by the success they have had and is mobilising community members to embrace the cash crop and move away from sugar cane.

"I encourage people to grow coffee. It gives you money throughout the week if you take good care of it," he says.

"Every season we get about 2,000kgs of kiboko which we take to Buwenge for hulling."

In light of their success, Baligeya's parting shot is the Lusoga phrase "*Emwanyi ezawula*" which means coffee is wealth. ●



Baligeya Charles a nursery operator and coffee farmer in Busowooko village, Nawampanda Parish, Butagaya Sub County, Jinja with UCDA staff at his nursery.



Betty Baligeya applies fertilizer to one of her stumped coffee trees

UCDA Coffee Rejuvenation Programme takes root in Busoga

Betty Baligeya, a coffee farmer, and councillor for Buwaji Kakyomya East and West in Jinja applies fertilizer to her coffee after receiving 10 bags for the stumped trees on her 2-acre garden. She is one of the beneficiaries of the Uganda Coffee Development Authority (UCDA) fertiliser distribution programme aimed at revamping the old coffee trees in the country back to productivity.

The coffee journey

Betty started her coffee journey 12 years ago when UCDA staff trained them on how to set up nursery beds. At the time UCDA had a replanting exercise going on to replace the coffee plants that had been wiped out by the coffee wilt disease. UCDA was supporting Ugandans who were interested in setting up new coffee nurseries.

Betty joined the Buwagi Alinyikira Farmers and Craft Enterprises as

chairperson of. It was a group of small scale farmers growing beans, maize and later coffee. The group trained farmers but later fell apart over financial matters.

According to Betty, her family grew up seeing coffee in the gardens but did not care much about it. It was a crop that had been abandoned yet had potential to get people out of poverty if cared for well.

The trend changed when UCDA started training farmers about coffee.

"We were taught about seedlings (elite). They told me how I could benefit from the coffee enterprise and after sometime, I went to UCDA and asked to be a coffee nursery operator," she says.

She started the nursery business 9 years ago when she received seedlings from UCDA which she gave out for free. To popularize coffee, Betty sensitised farmers about good agricultural practices and coffee growing. However, there was a setback 5 or 6 years ago when sugar cane prices went up. Many farmers cut down



"We were taught about seedlings (elite). They told me how I could benefit from the coffee enterprise and after sometime, I went to UCDA and asked to be a coffee nursery operator," Betty Baligeya says.

the coffee plants in favour of planting sugar cane.

The coffee farmers who persisted with coffee production were later discouraged by the middle men.

"The middle men used to come with weighing scales and tell farmers that global coffee prices were too low. This was because many of us were in the village and could not access the right figures from UCDA. The middle men were giving farmers very low prices and making huge profits. As a result, many farmers abandoned coffee

completely" she explains.

However, Betty reports, UCDA encouraged them to keep on. The authority took them on exchange visits to Bushenyi and Masaka where they met farmers with big pieces of land that they managed excellently.

The fall of sugar cane prices

Three years ago, the sugar cane prices started falling. According to Betty, the industry was taken over by cartels that controlled the permits for selling cane to factories. Since farmers had no permits, they had to sell to sugar cane to middle men at very low prices.

This resulted in several farmers switching from sugar cane to coffee.

Baligeya is now a member of Jinja Coffee Farmer's Cooperative Society which boasts 150 members. They have also established the Nile Source Cooperative Union that brings together all farmers in Busoga sub region.

She says that being under a cooperative makes it easy for a farmer to get services. ●

How I benefited from coffee



I bought land and built a house. I know that coffee can do for me what I want. Coffee helps me keep my house. Educate and household items.

I have 7 children. The eldest went to study in Soroti and that is where he is working. I am teaching my other children to be part of the coffee business teach them about the good agricultural practices such as harvesting only red cherries.

Unfortunately, if coffee is put under the Parish Development model, farmers will miss out.

A poor person cannot start with coffee. It needs someone with money because it takes 2-3 years to mature. People need to have an income generating activity to get out of poverty.

My next plan is to set up a mother garden. I request UCDA to support us.

COFFEE TRENDS

September 2022



Key Highlights



A total of **503,695 60-kilo bags** of coffee valued at **US\$ 71.22 million** were exported in **September 2022** at an average weighted price of **US\$ 2.36 /kilo, 1 cent** lower than **US\$ 2.37 /kilo** in **August 2022** but US cents 46 higher than **US\$ 1.90/ kilo** in **September 2021**. This was a decrease of **14%** in quantity but an increase of **7%** in value compared to the same month last year



Farm-gate prices for Robusta Kiboko averaged **UGX 2,700 per kilo**; FAQ **UGX 7,050 per kilo**, Arabica parchment **UGX 11,500 per kilo** and Drugar **UGX 10,500 per kilo**.



Coffee exports for 12 months (Coffee Year 2021/22) totaled **5.85 million bags** worth **US\$ 876.43 million** compared to **6.50 million bags** worth **US\$ 630.01 million** the previous year (Coffee Year 2020/21). This represents a decrease of **10%** in quantity but an increase of **39%** in value.

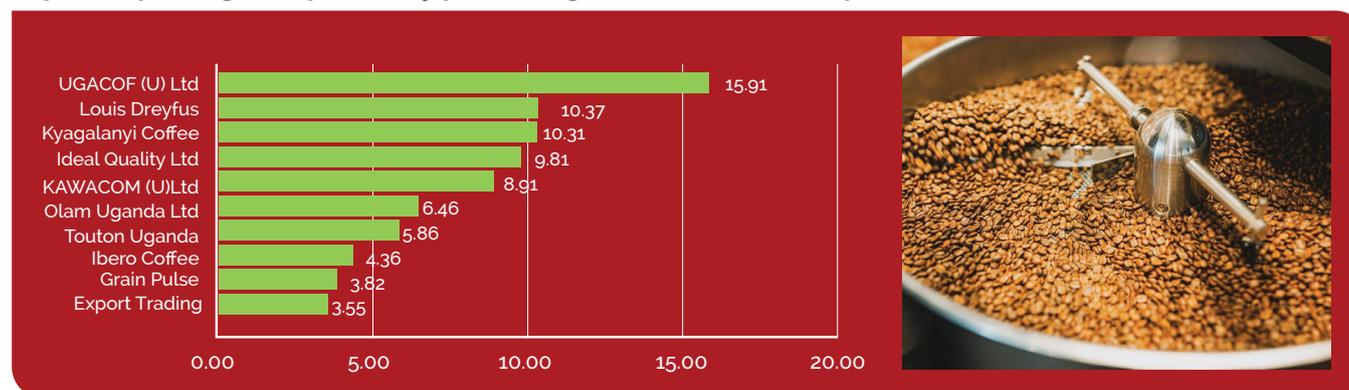


79% of the total volume was exported by **10 exporters**, out of 47 companies which performed during the month compared to **77%** in **August 2022**. Sustainable Arabica Fully Washed Sipi Falls fetched the highest price at **US \$ 5.81 per kilo**.

Trend of Total Quantity and Value of Coffee Exported: October 2021- September 2022

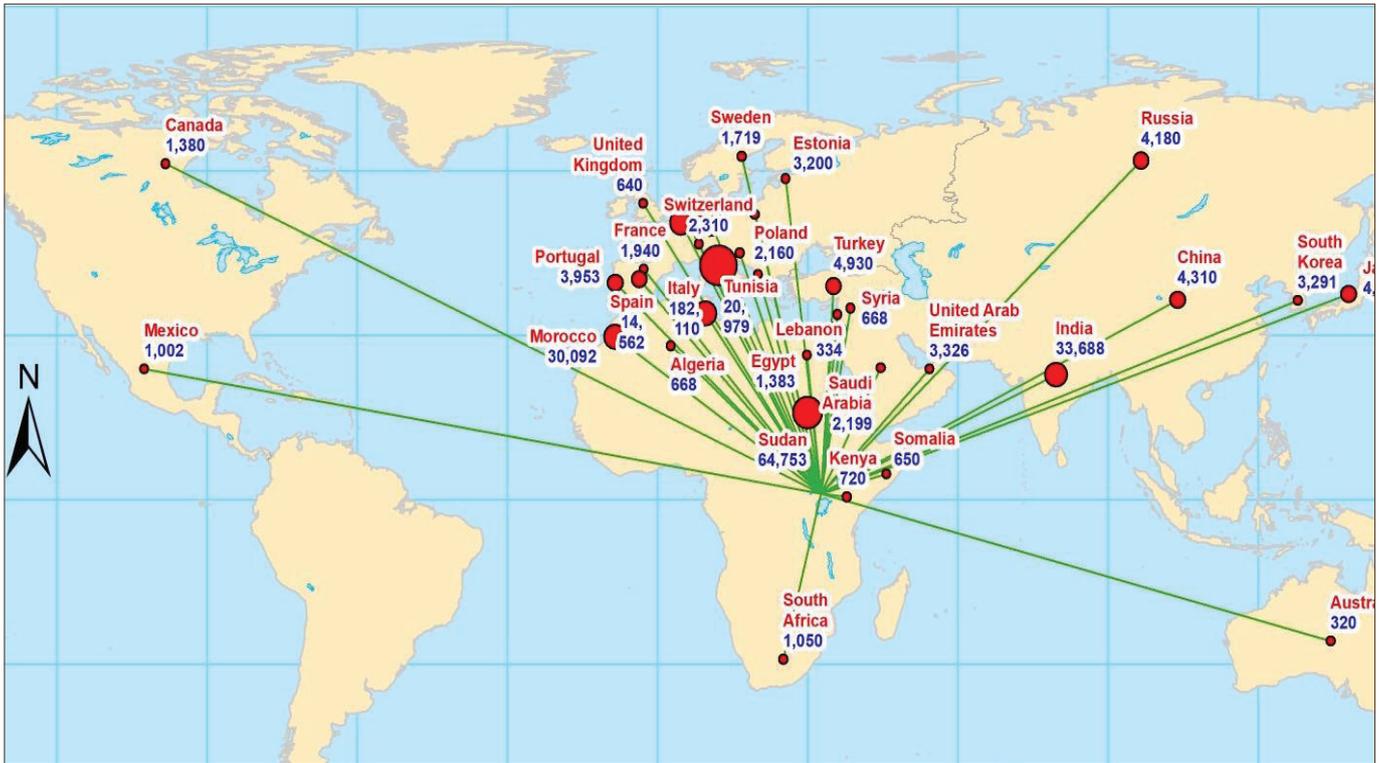


Top 10 Exporting Companies by percentage market share - September 2022

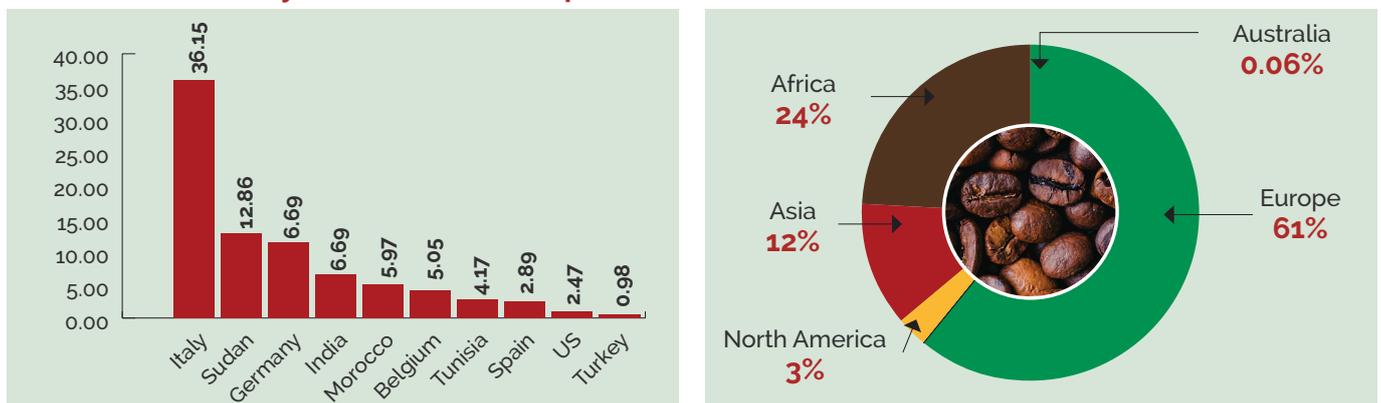




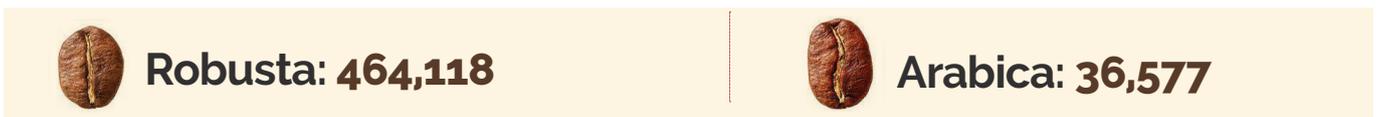
Map showing Uganda's coffee destinations for September 2022



Coffee Destination by market share for September 2022



Quantity of Coffee exported by type for September 2022 (60Kg-bags)



Total: Quantity: 503,695 60Kg-bags | Value: US\$ 71.22 Million

COFFEE TRENDS

September 2022

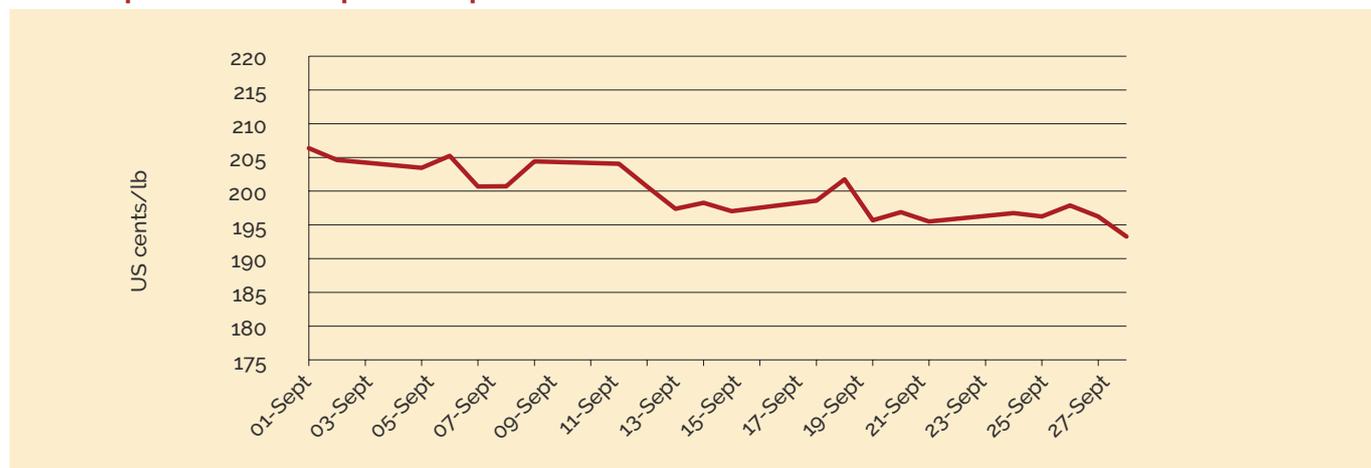


ICO Indicator Prices - September 2022

In US cents/lb

	ICO composite indicator	Colombian Milds	Other Milds	Brazilian Naturals	Robustas
01-Sept	206.37	304.96	278.12	229.88	111.41
02-Sept	204.63	301.50	274.59	227.87	111.52
05-Sept	203.47	301.46	272.43	226.18	111.03
06-Sept	205.22	302.18	274.07	227.84	113.26
07-Sept	200.69	295.70	267.58	221.47	112.10
08-Sept	200.74	295.53	266.50	220.57	113.71
09-Sept	204.41	300.76	272.65	225.57	114.25
12-Sept	204.08	299.91	270.26	225.21	115.34
13-Sept	200.70	295.63	268.13	220.62	112.57
14-Sept	197.38	289.99	264.88	214.96	112.00
15-Sept	198.26	291.09	266.35	216.55	111.85
16-Sept	197.02	288.82	265.59	215.34	110.64
19-Sept	198.60	293.15	267.33	218.32	110.01
20-Sept	201.77	297.10	271.27	222.48	111.63
21-Sept	195.68	288.09	262.25	213.21	110.95
22-Sept	196.88	289.88	264.06	214.80	111.25
23-Sept	195.51	286.96	261.48	213.26	111.25
26-Sept	196.74	289.37	263.90	215.93	110.16
27-Sept	196.25	289.19	263.72	215.82	109.05
28-Sept	197.89	291.73	266.28	218.23	109.21
29-Sept	196.24	290.59	263.76	215.54	108.79
30-Sept	193.28	286.48	259.63	211.40	107.90
Average	199.63	294.09	267.49	219.59	111.36
High	206.37	304.96	278.12	229.88	115.34
Low	193.28	286.48	259.63	211.40	107.90

ICO composite indicator price - September 2022



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Benefits of Drinking *Coffee*

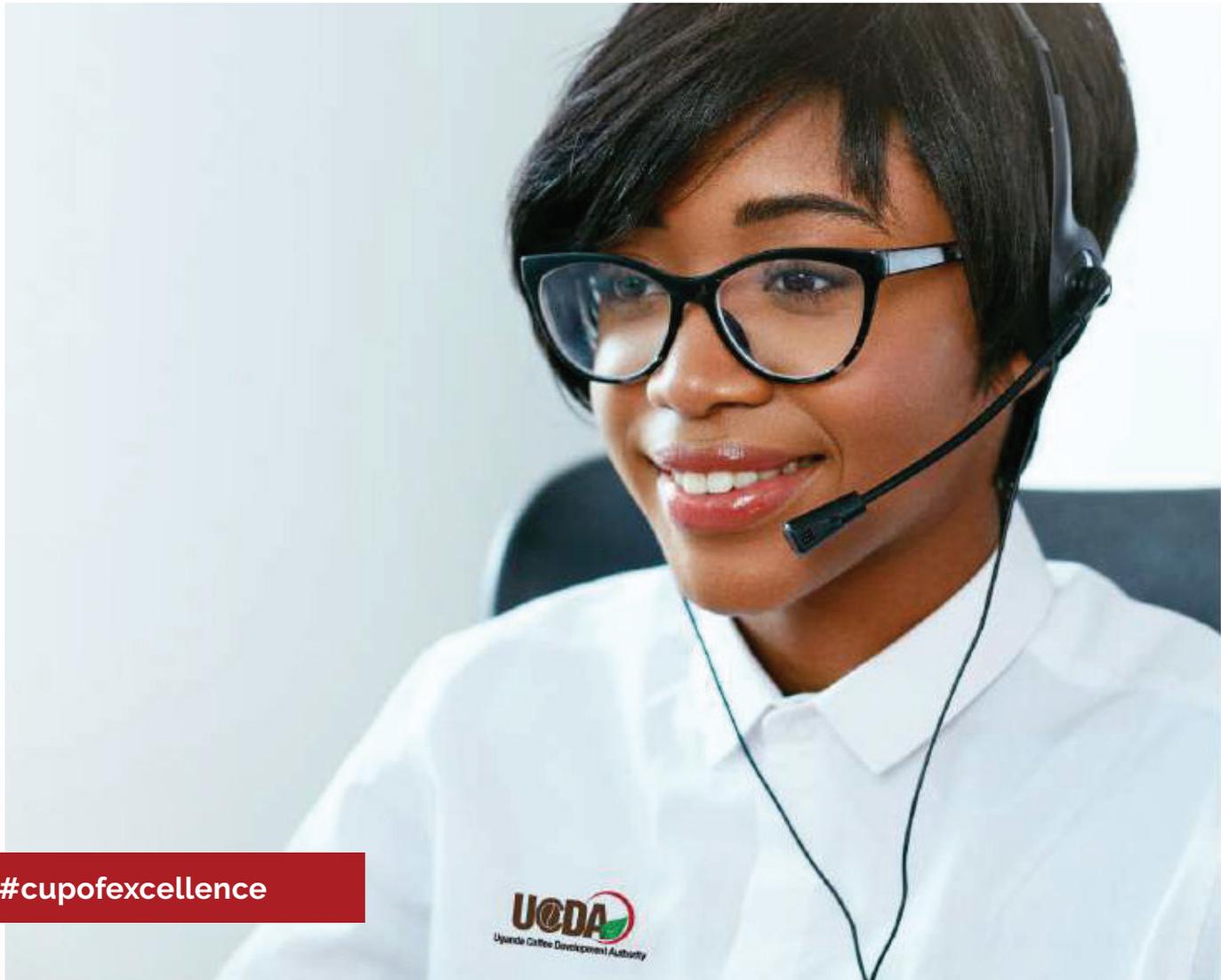
- ✓ Impressive brain health benefits
- ✓ Protects against Alzheimer's disease
- ✓ Boosts mental alertness
- ✓ Assist in management of asthma
- ✓ Powerful antioxidant
- ✓ Protective against Type 2 diabetes
- ✓ Helps relieve headaches
- ✓ Lowers the risk of liver cancer by about 40%



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**Do you have any questions
about coffee?**

Reach us on: 0800 35 35 30

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